



LANXESS – Q2 2020 Roadshow

Tackling the crisis

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Agenda

1 Tackling the crisis and executing our strategic agenda

2 Financial and business details Q2 2020

3 Back-up

Q2 2020: Stable margin level amid global pandemic

Business status

- EBITDA pre of €224 m (PY: €281 m) at midpoint of guidance, margin at 15.6%
- Three segments impacted by decline in demand from end industries
- Strongly improved EBITDA pre in Consumer Protection
- Exceptional proceeds from CURRENTA divestment boost net result and cash flow
- Further portfolio alignment through sale of organic leather business and membrane business
- Virtual AGM to be held on August 27, 2020
- Dividend proposal: increase to €0.95 per share



LANXESS on its path towards “new” normality

Finding solutions

- **Production: All plants are running**
 - Return to standard shift model – hygienic and social distancing measures continue
 - Short time work mostly in auto-related production
 - China leads demand recovery
- **Successful home office approach**
 - Thoughtfully increasing office presence in admin functions to re-enable actual social interaction
- **Announced cost containment implemented**



Full exit from leather business accomplished: LANXESS sells organic leather business to TFL*

Key data

- Sale of global organic leather business to TFL*
- Enterprise Value: €105 m** plus performance-related component of up to €115 m over 3-5 years
- Closing: mid 2021***

Strategic rationale

- Organic leather business no longer fits to LANXESS' strategic focus on specialty chemicals businesses
- Further reduction of automotive exposure
- Better future development under leadership of TFL

Transaction scope

BU Leather structure



* TFL Ledertechnik GmbH is a portfolio company of Black Diamond Capital Management, L.L.C. ** Expected as of closing date *** Subject to the approval of the relevant authorities

Attractive cash-in for a business which is classified as discontinued operation

Financial details

- Sales: ~€150 m*
- EBITDA ~€10 m*
- **Enterprise value:**
 - At closing date: ~€105 m
 - Add. potential in next 3-5 years: up to €115 m
 - Net debt (mainly pensions) ~€25 m
- **Purchase price:**
 - Fixed component €80 m
 - Performance-related component: up to €115 m (to be paid out in next 3-5 years)
- Expected remnant costs: ~€10 m p.a. (2021 and 2022)
- At closing all P&L, balance sheet and cash flow bookings will be reflected in “discontinued operations”
- Book gain will be realized, size depending on valuation of performance-related component



* Estimated figures 2020

Portfolio transformation continues: Divesting membranes (BU LPT) to focus on Ion Exchange Resins

Strategic Rationale: Focus on high-margin specialty applications for Ion Exchange Resins (IXR)

Membranes

Divested

Transaction details

- Divestment to SUEZ
- Low double-digit €m sales with negative EBITDA
- Impairment: Exceptionals of ~€20 m
- Closing expected end of 2020

Ion Exchange Resins

Positioned for further growth



Specialized products for attractive markets

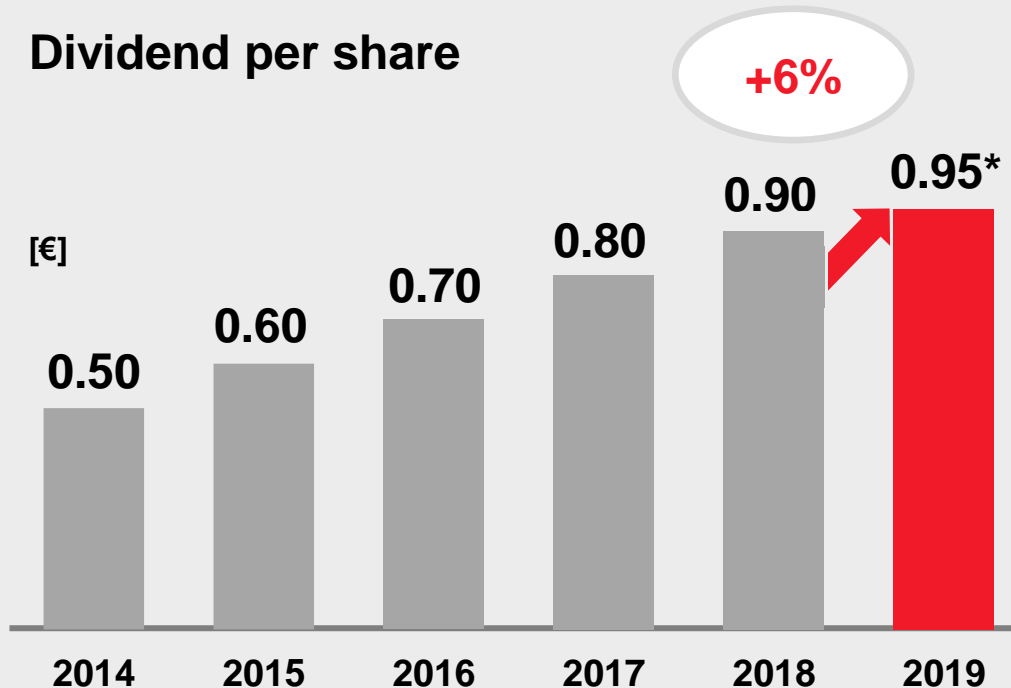
- Driven by global trends like population growth & regulation
- Focus on fast growing markets (e.g. biotechnology)

Adding new capacities to foster growth

- 20-30k cbm (~30% of existing LXS capacity, ~5% of industry)
- €80-120 m investment volume
- Completion within next 3-5 years

LANXESS sticks to its dividend policy even in difficult times

LANXESS: consistent dividend increase

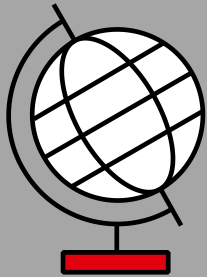


LANXESS dividend approach

- Policy: Dividend increase / at least stable
- Transformation pays off: Continuous dividend increase since 2014 (start of realignment)
- Unchanged dividend proposal of €0.95 per share despite global pandemic
- Dedicated capital allocation to drive shareholder return and strategic development

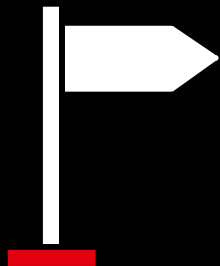
* To be proposed to the Annual General Meeting on August 27, 2020

FY 2020 outlook confirmed



Current view on economy

- Automotive and aviation industries hit hardest by pandemic impact, construction, oil & gas and electronics also suffering
- Government stimuli only gradually taking effect



LANXESS outlook includes Corona impact

- Q3: Business momentum to improve compared to Q2. However, EBITDA pre impacted by unwinding Q2 raw material price tailwind (€10 m) and planned BU HPM maintenance turnaround (€10-20 m)
- FY: EBITDA pre still expected in range between €800–900 m

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LANXESS Group: Tackling the crisis

**Results reflect
lower demand due
to pandemic**

[€ m] *	Q2/2019	Q2/2020	Δ	YTD 2019	YTD 2020	Δ
Sales	1,724	1,436	-17%	3,462	3,140	-9%
EBITDA pre	281	224	-20%	553	469	-15%
Margin	16.3%	15.6%		16.0%	14.9%	
CAPEX	109	88	-19%	178	162	-9%

Price Volume FX Portfolio

-4% -13% 0% 0%

Total -17%

Q2 Sales vs. PY

- Sales decline due to weak demand across many industries and pass-through of lower raw material prices
- EBITDA pre decreases on the back of the global crisis, Consumer Protection segment and initiated cost containment measures partly compensate
- Margin relatively stable

* All figures excluding BU LEA, which is reported as discontinued operation



Advanced Intermediates: Pandemic impact, but relatively stable EBITDA

**Improved margin
but pandemic
impact materializes**

[€ m]*	Q2/2019	Q2/2020	Δ	YTD 2019	YTD 2020	Δ
Sales	585	469	-20%	1,169	1,027	-12%
EBITDA pre	114	100	-12%	219	188	-14%
Margin	19.5%	21.3%		18.7%	18.3%	
CAPEX	34	32	-6%	60	60	0%

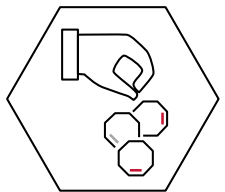
Price Volume FX Portfolio
-6% **-14%** **0%** **0%**

Total -20%

Q2 Sales vs. PY

- Sales drop mainly due to decreased volumes
- Volume drop in both BUs, resulting from global demand set-back. Decline overstated by ~3% points due to Organometallics (Tin) exit and shift to tolling
- EBITDA pre margin on strong performance level

* New reporting structure as of Q1 2020



Specialty Additives: Impact from pandemic related crisis now fully visible

Lower demand in key markets hits as expected

Price Volume FX Portfolio
-1% **-20%** **+1%** **0%**

Total -20%

Q2 Sales vs. PY

[€ m]	Q2/2019	Q2/2020	Δ	YTD 2019	YTD 2020	Δ
Sales	506	403	-20%	991	902	-9%
EBITDA pre	89	63	-29%	172	148	-14%
Margin	17.6%	15.6%		17.4%	16.4%	
CAPEX	30	16	-47%	44	31	-30%

- Strong volume driven sales decline
- Volume decrease across segment due to weakness in automotive, aviation, oil & gas, mainly in the Americas
- BU RheinChemie hit hardest reflecting its auto exposure
- EBITDA and margin decline result from lower demand in key industries



Consumer Protection: Performance accelerated again

All BUs contribute to strong development

Price Volume FX Portfolio
+2% **+19%** **0%** **+1%**

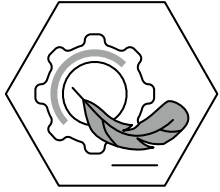
Total **+22%**

Q2 Sales vs. PY

[€ m]*	Q2/2019	Q2/2020	Δ	YTD 2019	YTD 2020	Δ
Sales	247	301	22%	511	580	14%
EBITDA pre	48	68	42%	108	135	25%
Margin	19.4%	22.6%		21.1%	23.3%	
CAPEX	13	12	-8%	22	22	0%

- Rise in sales in all BUs
- Volume growth mainly driven by BU SGO and continued strong demand for disinfectants (BU MPP)
- Volume effect overstated by BU SGO's project related pre-buying in Q2 vs Q3
- Positive EBITDA pre and margin development reflect strong underlying demand

* New reporting structure as of Q1 2020, all numbers excluding BU LEA, which is reported as discontinued operation



Engineering Materials: Plummeting demand as automotive industry suffers

BU HPM hit hard, Urethanes less affected

Price Volume FX Portfolio

-9% **-24%** **0%** **0%**

Total **-33%**

Q2 Sales vs. PY

[€ m]	Q2/2019	Q2/2020	Δ	YTD 2019	YTD 2020	Δ
Sales	365	244	-33%	747	591	-21%
EBITDA pre	65	28	-57%	130	77	-41%
Margin	17.8%	11.5%		17.4%	13.0%	
CAPEX	19	12	-37%	30	20	-33%

- Drop in sales results from sharp decline in auto demand and production shutdowns of OEMs due to COVID-19 especially in Europe
- Price decline mainly due to lower raw material prices
- Substantial EBITDA pre and margin decline mainly due to burden in BU HPM

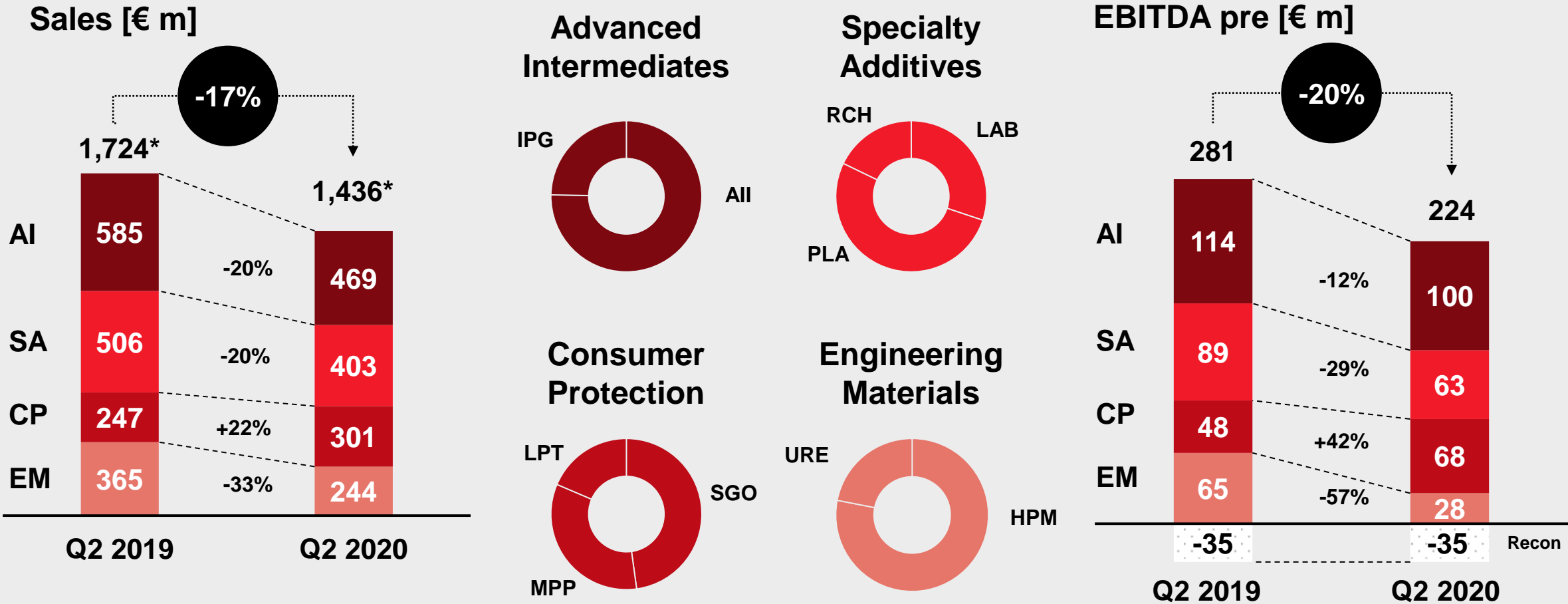
Q2 2020: Results reflect Corona impact – however, margin on stable level

[€ m]	Q2/2019		Q2/2020		yoy in %
Sales	1,724	(100%)	1,436	(100%)	-17%
Cost of sales	-1,252	(-73%)	-1,042	(-73%)	17%
Selling	-210	(-12%)	-194	(-14%)	8%
G&A	-65	(-4%)	-64	(-4%)	2%
R&D	-28	(-2%)	-28	(-2%)	0%
EBIT	143	(8%)	61	(4%)	-57%
EPS	1.14		9.24		>100%
EPS pre*	1.45		0.86		-41%
EBITDA	260	(15%)	198	(14%)	-24%
thereof except.	-21	(-1%)	-26	(-2%)	24%
EBITDA pre except.	281	(16.3%)	224	(15.6%)	-20%

- Lower selling expenses include lower travel expenses and trade fair costs
- Positive effects from CURRENTA divestment reflected in financial result

* From continuing operations, net of exceptionals and amortization of intangible assets as well as attributable tax effects and income in connection with the sale of CURRENTA

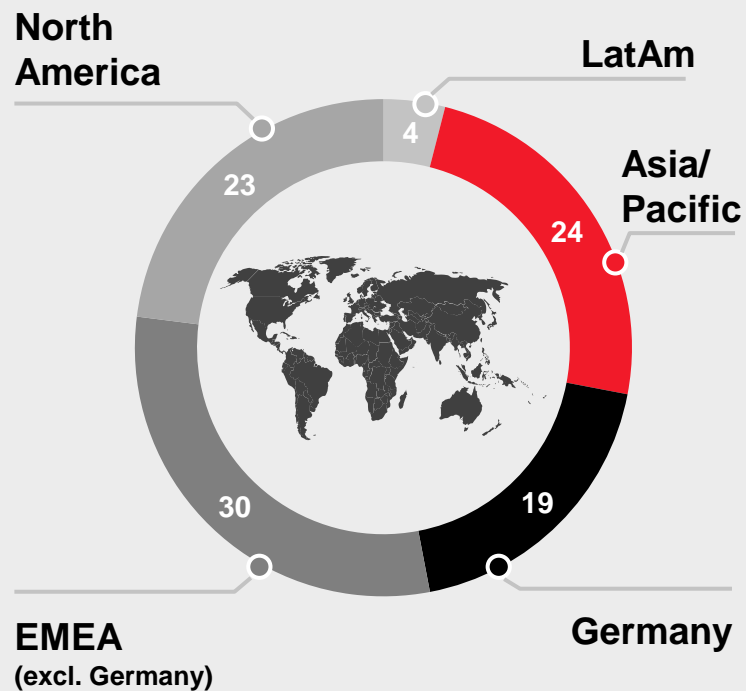
Q2 2020 impacted by Corona pandemic, strong result in Consumer Protection mitigates



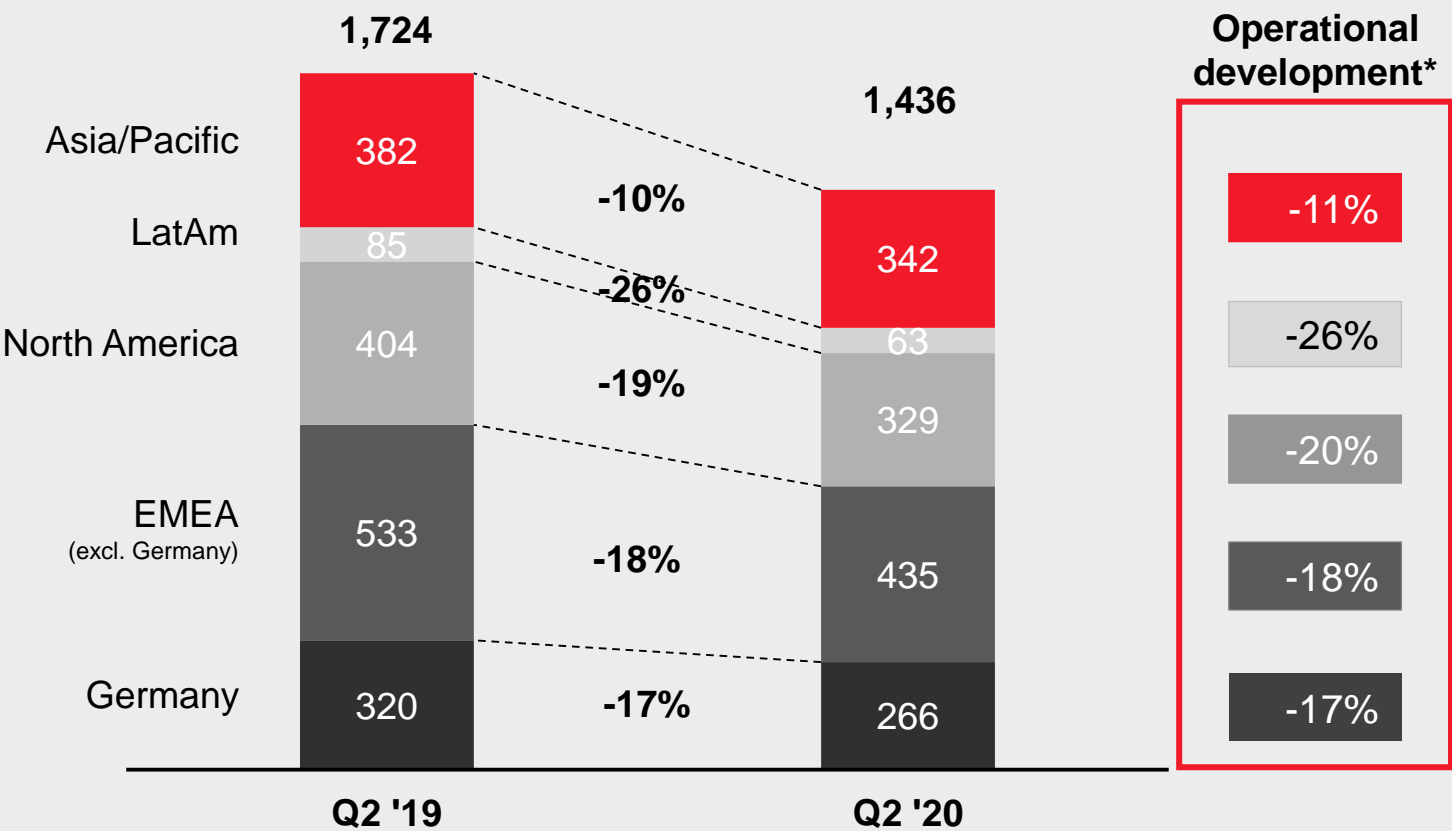
* Total group sales including reconciliation

Q2 2020: Impact from pandemic visible in all regions

Q2 2020 sales by region [%]



Regional development of sales [€ m]



* Currency and portfolio adjusted

Operating cash flow improved, but masked by extraordinary tax payments

[€ m]	Q2/2019	Q2/2020	Δ
Operating cash flow*	91	52	-39
thereof income taxes paid	-72	-108	-36
thereof changes in working capital	23	56	33
Investing cash flow*	-73	88	161
thereof capex	-109	-88	21
thereof proceeds from CURRENTA sale, dividend	21	884	863
thereof net invest in money markets	13	-710	-723

- Operating cash flow improved excluding ~€100 m extraordinary tax payments relating mainly to CURRENTA and ARLANXEO
- Mid to high double digit million € amount of remaining taxes (CURRENTA) to come in H2
- Change in working capital driven by significantly lower receivables corresponding to decreased sales
- Investing cash flow includes proceeds from CURRENTA
- Capex reduced in response to pandemic

* Applies to continuing operations

Very strong balance sheet in uncertain times

[€ m]	31.12.2019	30.06.2020
Total assets	8,695	9,195
Equity	2,647	3,379
Equity ratio	30%	37%
Net financial debt¹	1,742	929
Cash, cash equivalents, short term money market investments	1,076	1,887
Pension provisions	1,178	1,135
Net working capital	1,308	1,407
DSI (in days) ²	66	79
DSO (in days) ³	42	44

- Proceeds of CURRENTA divestment improve equity and net financial debt
- Ongoing strong liquidity secures financial and operating flexibility in uncertain times
- Seasonal increase in working capital, driven by higher inventories due to planned maintenance shutdowns in H2 2020

¹ Including cash, cash equivalents, short term money market investments

² Days sales of inventory calculated from quarterly sales

³ Days of sales outstanding calculated from quarterly sales

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Housekeeping items 2020

Capex 2020	~€450 m
Operational D&A 2020	~€450 m
Reconciliation 2020	~€140-150 m including remnant costs
Underlying tax rate	~28%
Exceptionals 2020	~€100 m based on current initiatives
FX sensitivity	One cent change of USD/EUR resulting in ~€7 m EBITDA pre impact before hedging
Remnant costs	~€10 m p.a. until 2022 Plus ~€10 m p.a. in 2021 and 2022 (organic leather business)
Maintenance shutdown BU HPM	~€10-20 m in Q3

Transparency on CURRENTA accounting treatment

Transaction totals €787 m equity value and €150 m profit participation pre tax

Effects in Income Statement in Q2 2020

- Proceeds of €740* m and a profit participation of €150 m were realized
- The amount of €890 m was recognized as book gain in the “other financial result”, as the CURRENTA participation was held “at equity” with no book value

Effects in Cash Flow Statement in Q2 2020

- Operating cash flow:
 - Reversal of financial result, including proceeds of €890* m
 - “Income taxes” already contain some of CURRENTA related tax payments; mid to high double digit € million amount expected to follow in H2
- Investing cash flow includes €884* m proceeds

Divestment led to visibly strengthened balance sheet and liquidity

* As of June 30th, 2020, €6 m of the purchase price was outstanding and recognized as “other current assets”. The payment followed in July 2020

Key Figures*: Holding up well in crisis mode

Q1

Q2

Q3

Q4



€1,436 m

Sales

-17%



€52 m

Operating Cash Flow



€1,887 m

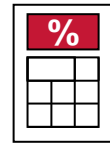
Cash & cash equivalents, short term money market investments



€224 m

EBITDA pre

-20%



15.6%

EBITDA pre Margin



€929 m

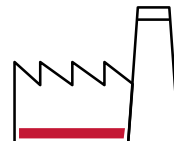
Net financial debt**



0.86

EPS pre

-41%



€88 m

CAPEX

* Continuing operations (excluding BU LEA, which is reported as discontinued operation)

** deducting short term money market investments

2019 like-for-like figures for new reporting structure reflect shift between segments AI and CP

[€ m]		Advanced Intermediates	Specialty Additives	Consumer Protection	Engineering Materials	Total*
Sales	Q1	584	485	264	382	1,738
	Q2	585	506	247	365	1,724
	Q3	549	503	277	353	1,704
	Q4	533	471	262	350	1,636
EBITDA pre	Q1	105	83	60	65	272
	Q2	114	89	48	65	281
	Q3	91	97	55	59	269
	Q4	73	84	35	49	197

* including recon

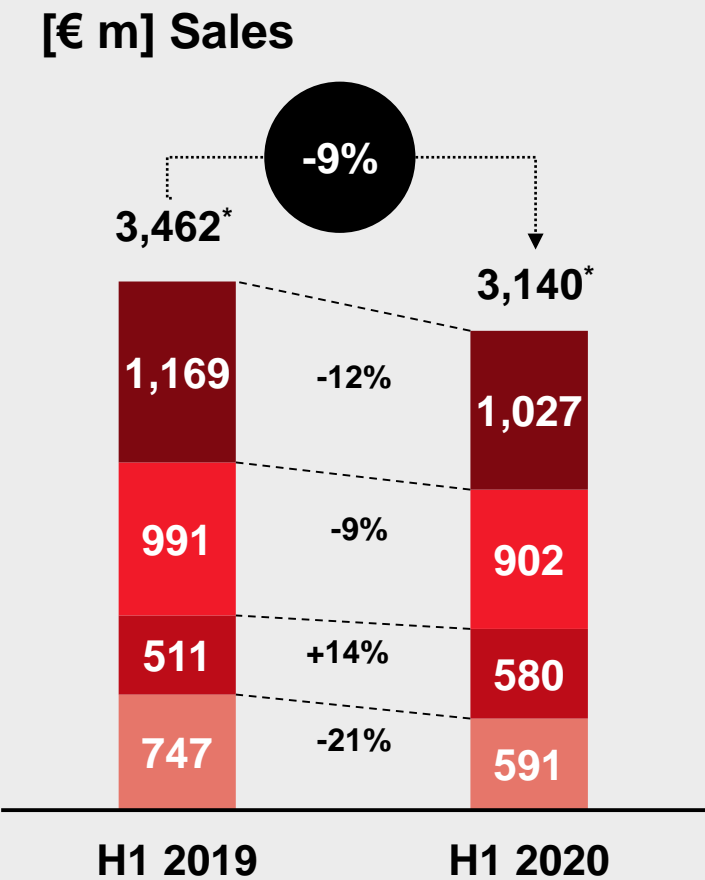
H1 2020: Results reflect Corona impact, EPS increase due to proceeds from CURRENTA divestment

[€ m]	YTD 2019		YTD 2020		yoy in %
Sales	3,462	(100%)	3,140	(100%)	-9%
Cost of sales	-2,538	(-73%)	-2,311	(-74%)	9%
Selling	-411	(-12%)	-396	(-13%)	4%
G&A	-128	(-4%)	-138	(-4%)	-8%
R&D	-55	(-2%)	-54	(-2%)	2%
EBIT	283	(8%)	165	(5%)	-42%
EPS	2.06		9.93		> 100
EPS pre*	2.77		2.03		-27%
EBITDA	510	(15%)	417	(13%)	-18%
thereof except.	-43	(-1%)	-52	(-2%)	-21%
EBITDA pre except.	553	(16%)	469	(14.9%)	-15%

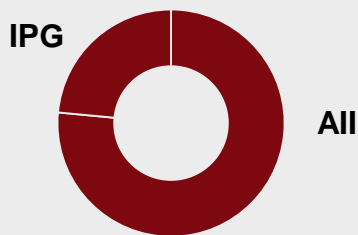
- Lower selling expenses include lower travel expenses and trade fair costs
- Positive effects from CURRENTA divestment reflected in financial result

* From Continuing operations; net of exceptionals and amortization of intangible assets as well as attributable tax effects and income in connection with the sale of CURRENTA

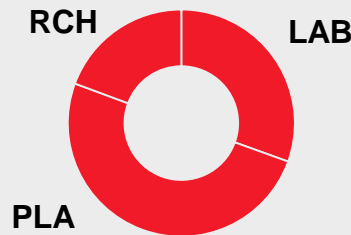
H1 2020: Strong drop in demand due to Corona pandemic



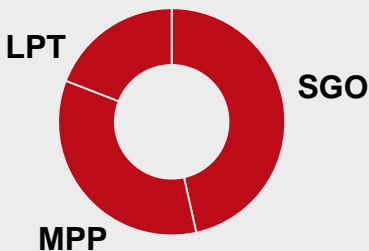
Advanced Intermediates



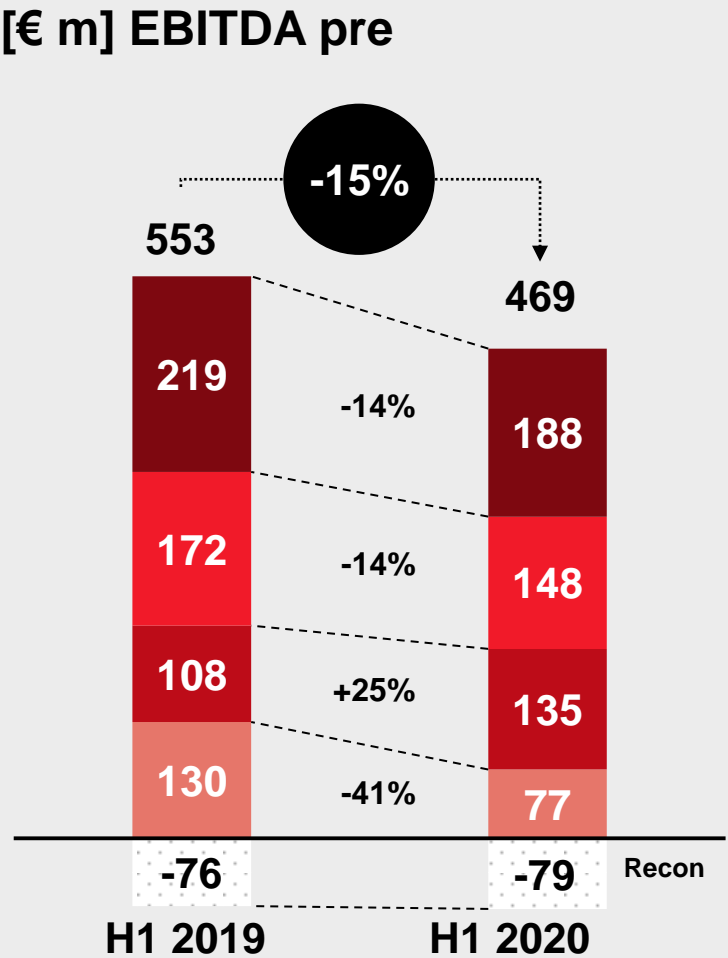
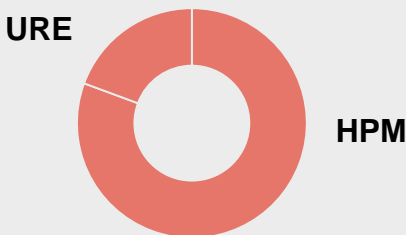
Specialty Additives



Consumer Protection



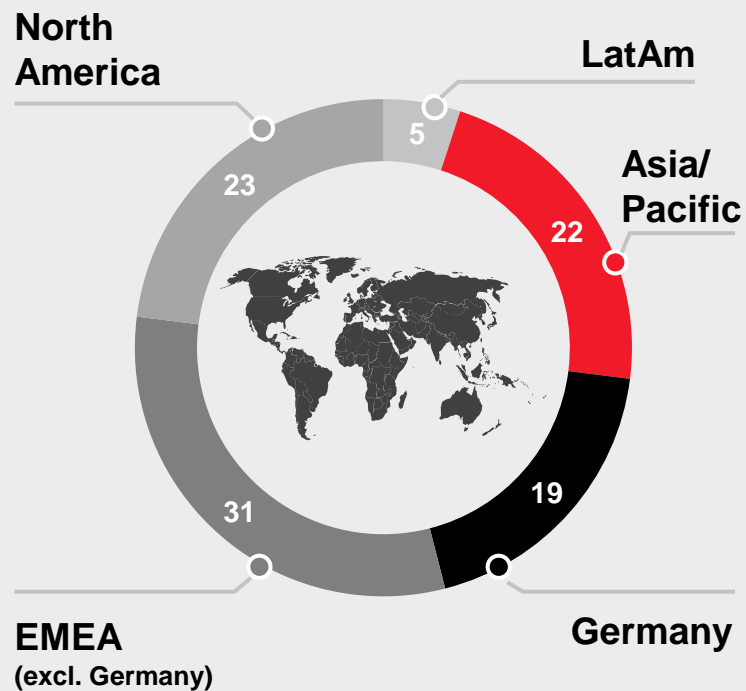
Engineering Materials



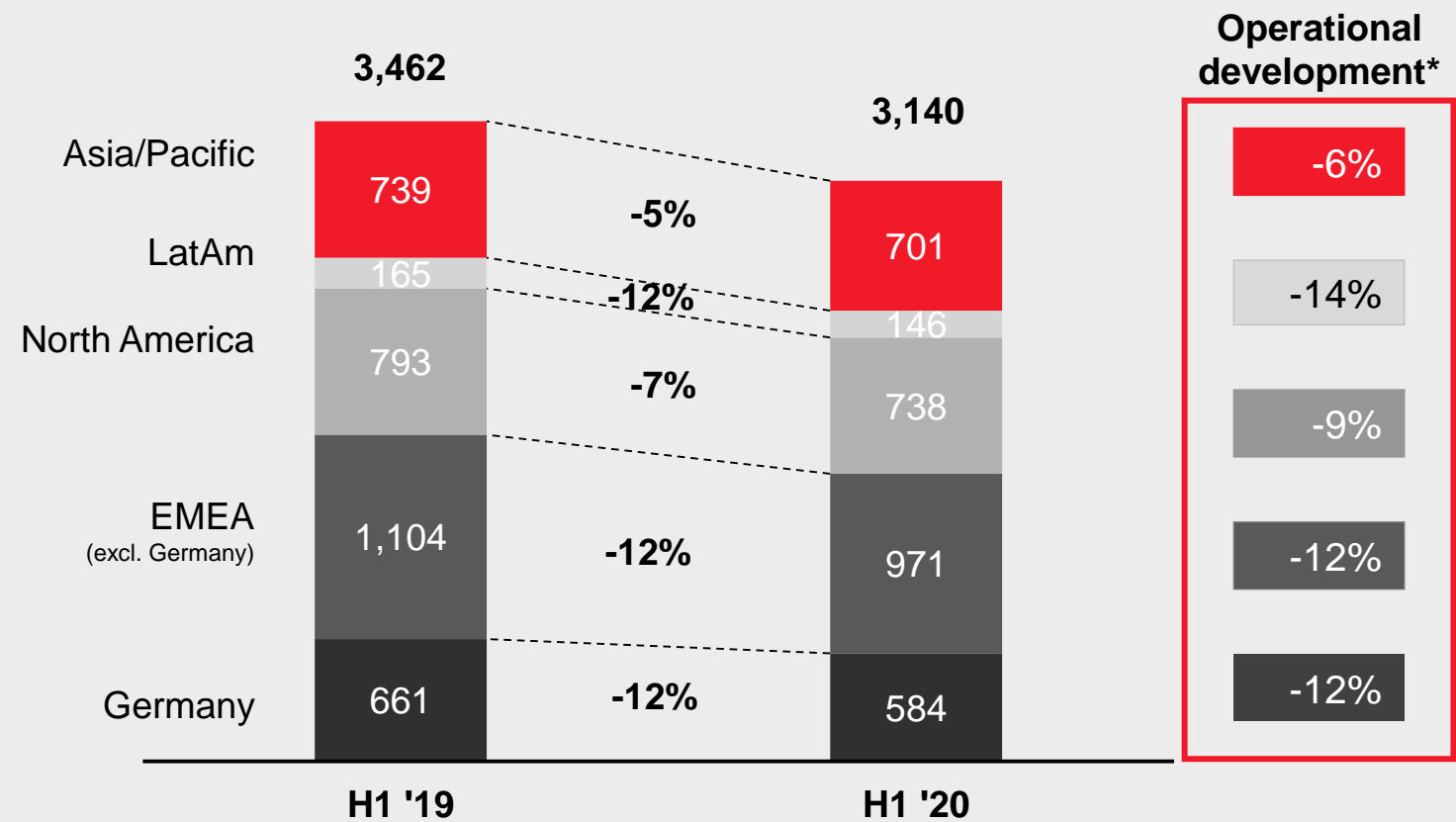
* Total group sales including reconciliation

H1 2020: All regions suffering from lower demand due to pandemic

H1 2020 sales by region [%]



Regional development of sales [€ m]



* Currency and portfolio adjusted


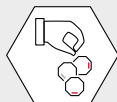


Cash flow H1 2020: Strong operating cash flow despite Corona crisis

[€ m]	H1 2019	H1 2020	Δ
Operating cash flow*	113	165	52
Changes in working capital	-145	-125	20
Investing cash flow*	-309	13	322
thereof capex	-178	-162	16
thereof proceeds from divestments & dividend	21	962	941
thereof net invest in money markets	-156	-769	-613

- Higher operating cash flow despite Corona effects and tax burden relating to CURRENTA and ARLANXEO
- Change in working capital driven by significantly lower receivables corresponding to decreased sales
- Increased investing cash flow includes proceeds from divestments of CURRENTA and chrome chemicals business which are directly invested in money market funds
- Lower capex reflects measures triggered by Corona pandemic

* applies to continuing operations

Increase in exceptional items (on EBIT) due to higher realignment and project costs

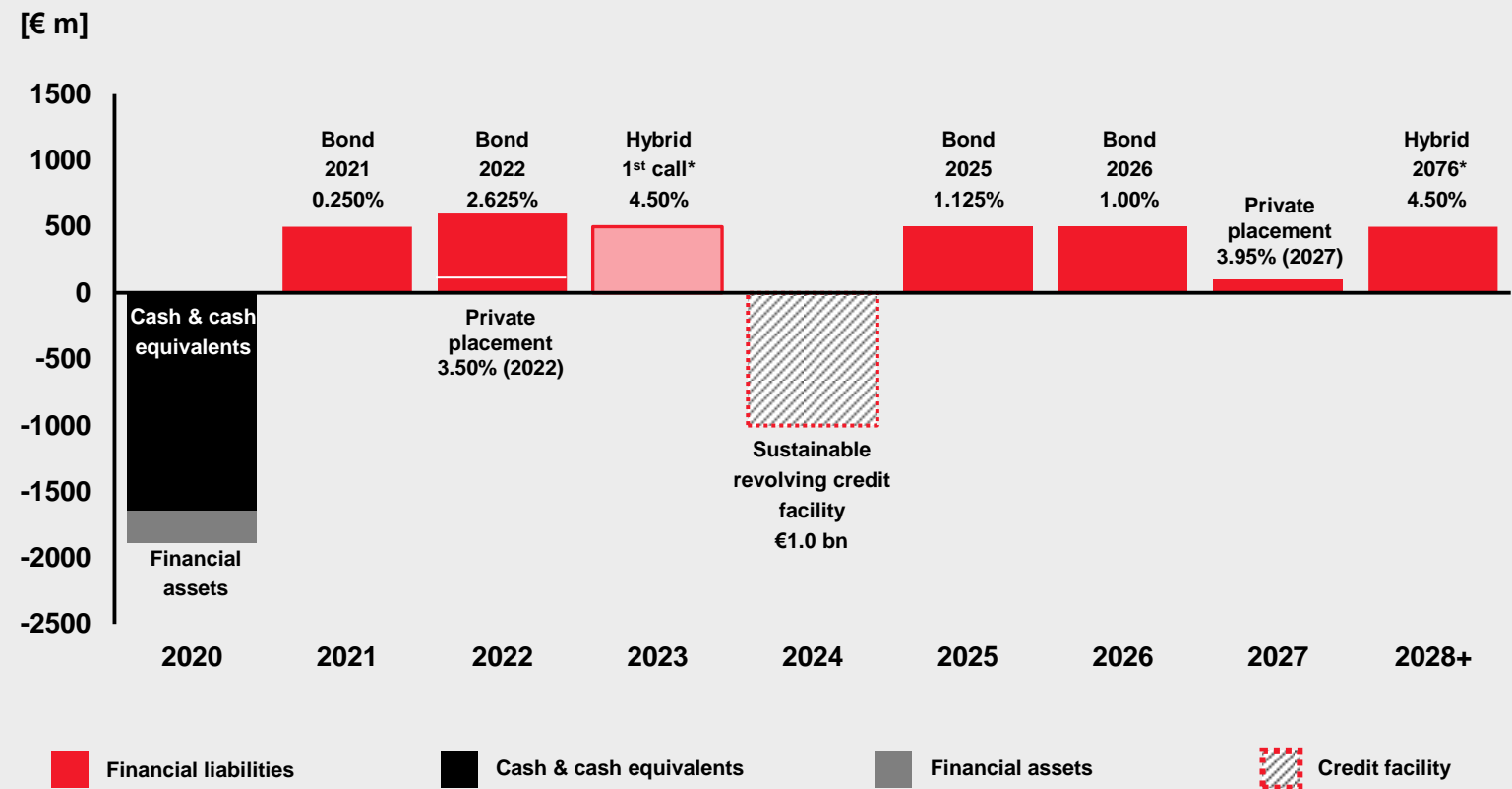
[€ m]		Q2/2019		Q2/2020		YTD 2019		YTD 2020	
		Excep.	Thereof D&A	Excep.	Thereof D&A	Excep.	Thereof D&A	Excep.	Thereof D&A
 Advanced Intermediates		0	0	0	0	4	0	2	0
 Specialty Additives		5	2	3	0	6	2	7	0
 Consumer Protection		0	0	21	18	0	0	21	18
 Engineering Materials		0	0	0	0	0	0	0	0
Reconciliation		19	1	21	1	36	1	41	1
Total		24	3	45	19	46	3	71	19

Maturity profile actively managed and well balanced

Long-term financing secured

- Sustainable revolving credit facility fully repaid as per end of June
- Diversified financing sources
 - Bonds & private placements
 - Undrawn sustainable revolving credit facility
- Average interest rate of financial liabilities ~2%
- Next bond maturity in 2021
- All group financing executed without financial covenants

Liquidity and maturity profile as per June 2020



The way forward – Continuous Portfolio Management



Strategy



**Why do we like Consumer
Protection Chemicals?**

Perfect match: The characteristics of Consumer Protection Chemicals and our competences



Characteristics:

- **High entry barriers** due to increasing regulation
- Strong **expertise in Regulatory Affairs**
- **Data ownership*** essential for product registration
- Attractive **secular growth**, independent of industry cycles



Our competences:

- **Global set-up in Regulatory Affairs**
- **Regulatory competence:** One of the largest global expert teams in the industry
- **Unique portfolio** in Animal Protection Chemicals
- One of the **strongest water purification technologies**

LANXESS Consumer Protection: Our products follow strong application-driven trends



Food Safety



Water Purification



Biosecurity



MPP proves its strong “specialty” financial performance

70 - 80%
Cash conversion

22 - 25%
EBITDA pre margin

CAGR: ~10%

Sales
<€500 m

6 M&A since 2010

0%
Automotive

The way forward – Fix underperforming businesses

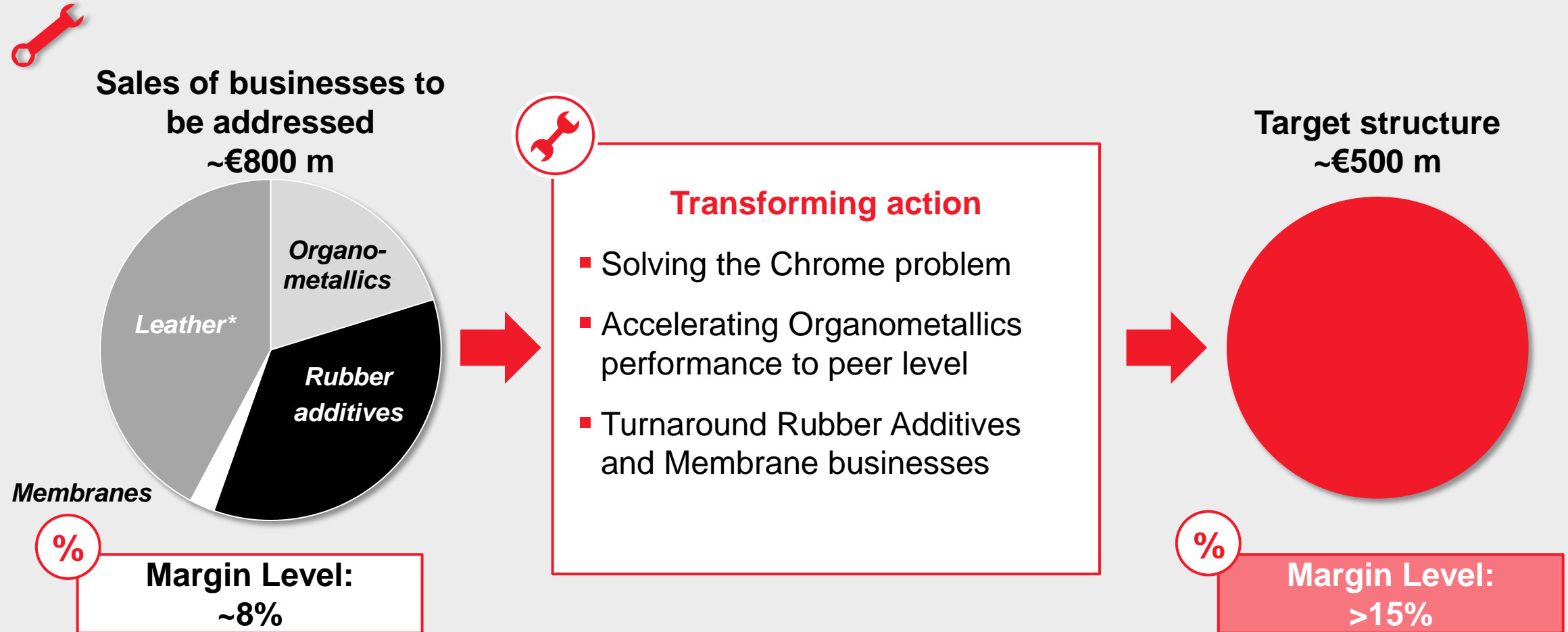


Strategy



**Which businesses
are we addressing?**

Rigorously addressing under-performing businesses across our portfolio



Full exit from leather business accomplished



Structure
Business Unit Leather

Chrome Ore

South Africa



Sold*



Chrome Chemicals

South Africa



Sold**

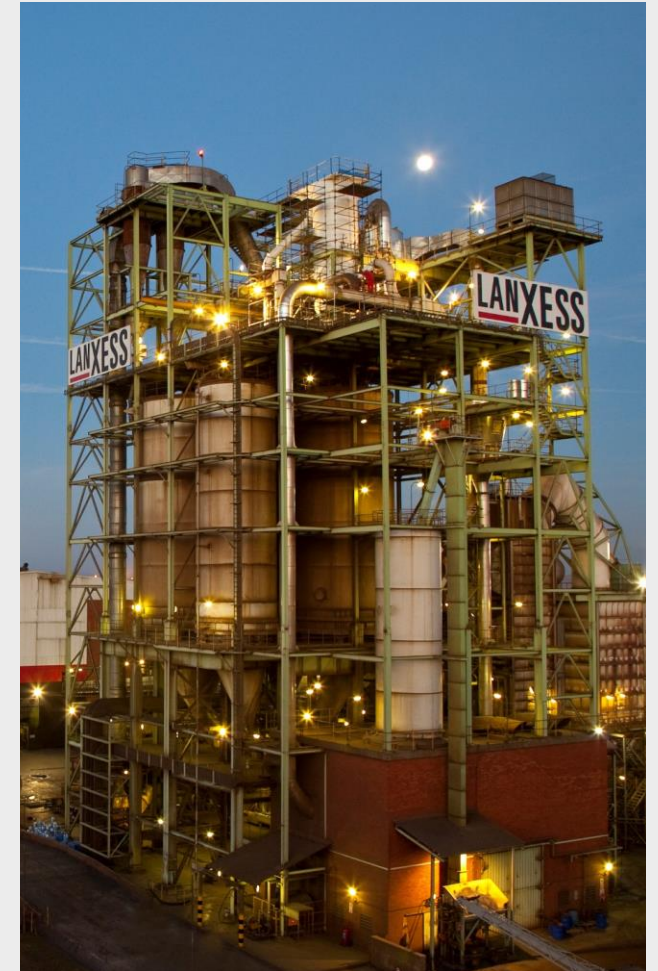


**Organic Leather
Chemicals**

EMEA, China



Sold ***

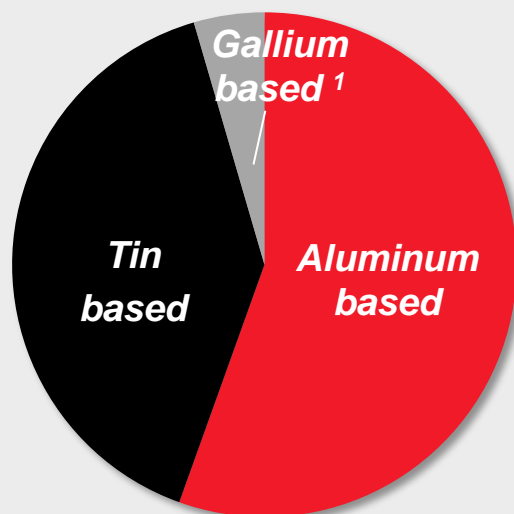


Improving Organometallics' performance to competitive peer level



Organometallics Sales

2018:
~€160 m



%

Margin Level:
0-5%



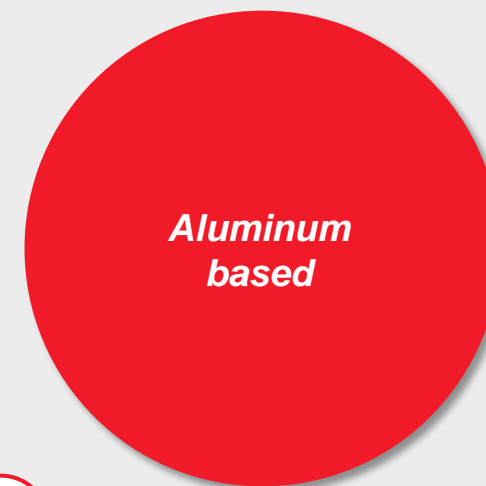
Transforming action

Aluminum based Organometallics:
Set for organic growth

Tin based Organometallics:
Exit partner found with PMC²

Gallium based Organometallics¹:
Exit partner found with Vital Materials

Target structure
~€100 m



%

Margin Level:
15-20%

The way forward – Innovation



Strategy



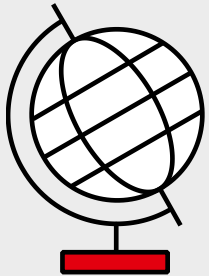
**What innovations are we
working on?**

We focus on product, process and technology innovation



Our philosophy

- Result-oriented product innovation
- Process innovation with focus on energy & resource efficiency
- Technology innovation that will change chemical business models (esp. digitalization)



Global innovation platform

- 33 application centers in 14 countries focusing on product innovation
- Dedicated task force teams continuously optimize production processes worldwide
- Centralized digital team to introduce new technologies and change business models

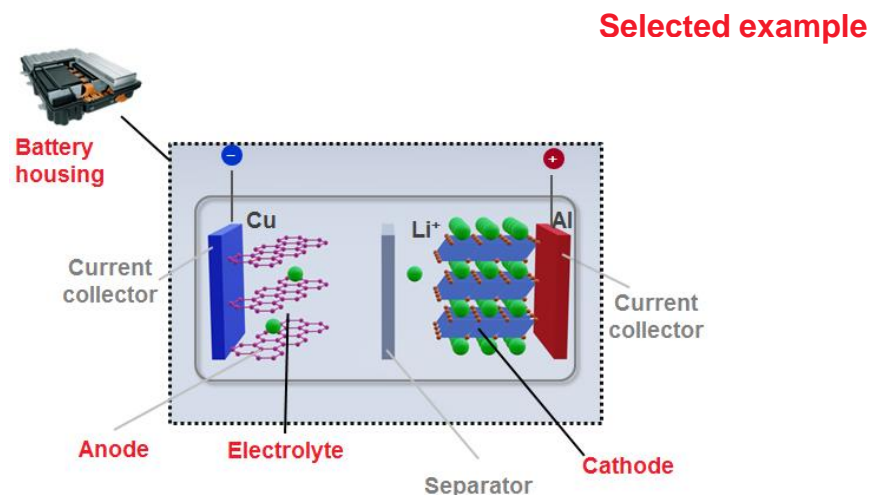


Strong alliances

- More than 150 research cooperations with customers, universities and other research institutes worldwide
- Collaboration with leading AI specialists Citrine, Palantir, et al.

Strategic realignment is supported by product, process and technology innovation

Key Chemicals for Li-Ion batteries



- **Standard Lithium Cooperation**
Pilot project to extract battery grade lithium from bromine wells in El Dorado
- **Electrolyte salt** (LiPF_6), Chems for Anode & Cathode
- **Battery Housing** (PA / PBT components)

Natural beverage preservatives

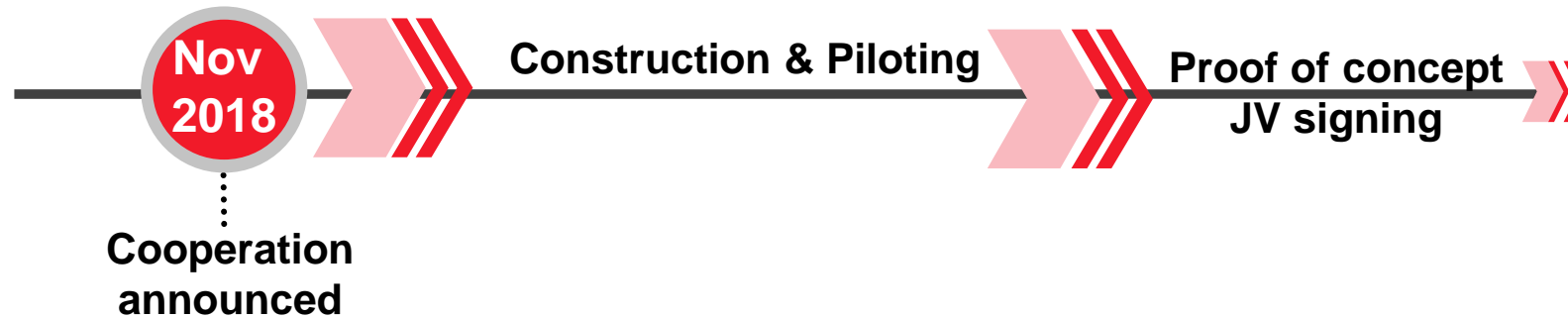


- Key market: USA; FDA approval received in 2018, further market approvals in preparation
- First meaningful sales in 2020
- Full potential to be reached 2025-2030
(accessible initial market (USA): €200 m – €250 m)

Cooperation with Standard Lithium could deliver upside in a promising market



**BU
PLA**



JV characteristics*

- 60-70% LANXESS ownership
- Exclusive access to technology in Smackover formation
- Absorption of El Dorado infrastructure cost

Project rationale

- Use existing site infrastructure
- Brines from bromine wells in El Dorado contain Lithium
- Lithium demand growing double digit
- Limited additional cost during piloting
- In case of successful pilot project: €100-400 m capex possible**

The way forward – Digitalizing the value chain



Strategy



**What are we
focusing on?**

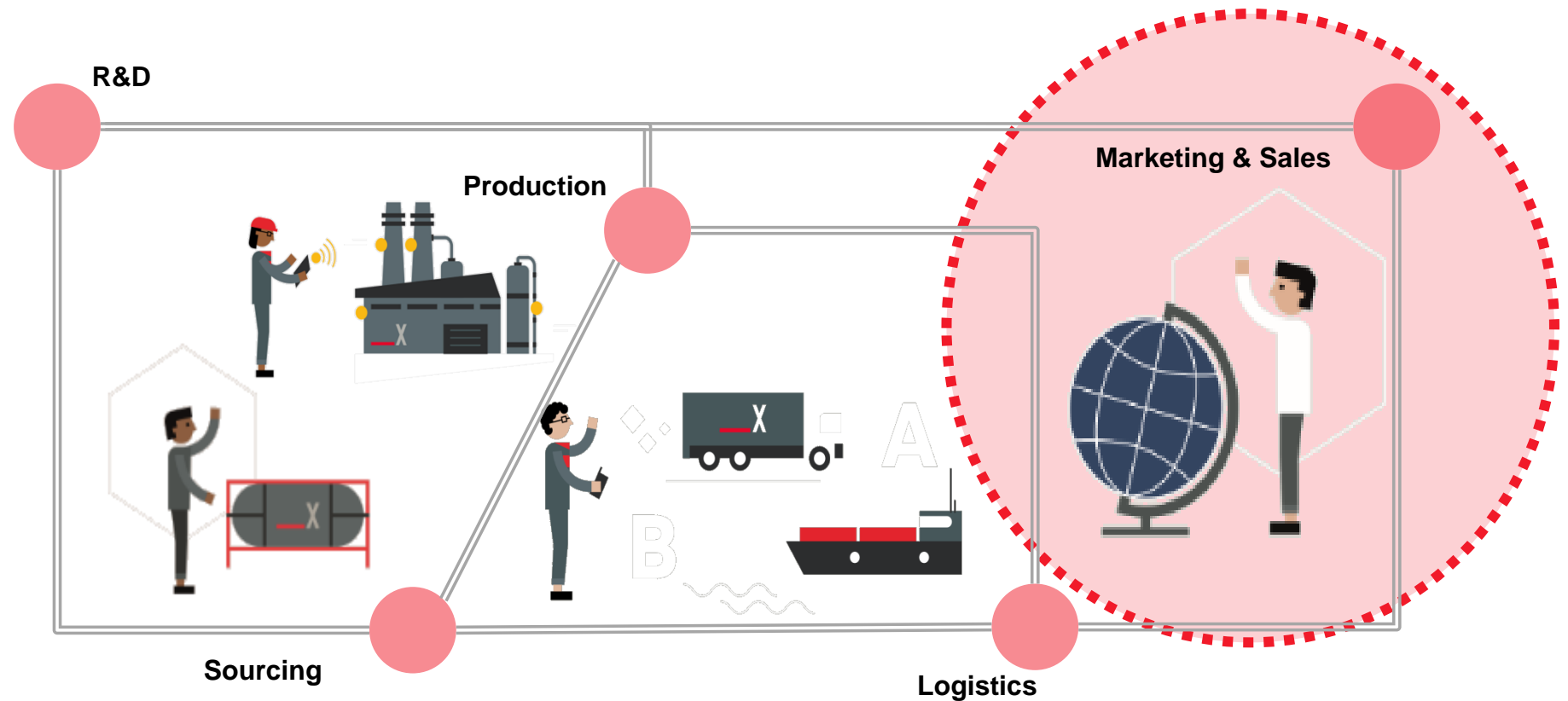
Digitalizing the value chain

LANXESS to be digital leader in the chemical industry



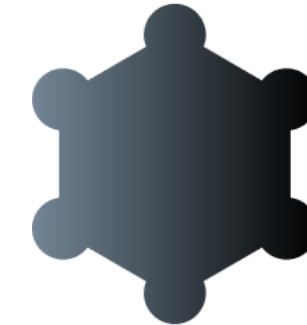
From itemized elements ...

... towards a fully integrated digitalized value chain:



Digitalizing the value chain: CheMondis

Paving the way to the future of trading chemicals



CheMondis

Project start in 2017:
LANXESS' chemical industry knowledge combined with external digital experts

Pioneering into digital trading platform for chemicals to get ready for digital future

First minimal viable product (MVP) created in 2018, preparation of fully separated industry platform

Largest and fastest growing B2B marketplace for industrial chemicals in the western world

Exceptional team of skilled and dedicated experts combining chemical, digital and technical know-how

Unique setup, backed by industry know-how and capital

The way forward – Providing direction from four perspectives



Strategy




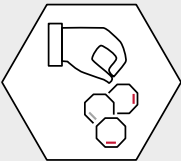





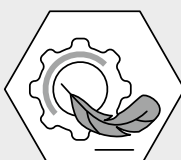


Operations

Financials

Sustainability

Portfolio additions most likely in Specialty Additives and along with transformation of Performance Chemicals



		Organic growth / Capex	Likelihood for M&A	Characteristics for M&A
	Advanced Intermediates			
	Specialty Additives			Synergies in related businesses
	Consumer Protection			Attractive secular growth High entry barriers due to increasing regulation
	Engineering Materials			

The way forward – Providing direction from four perspectives



Strategy

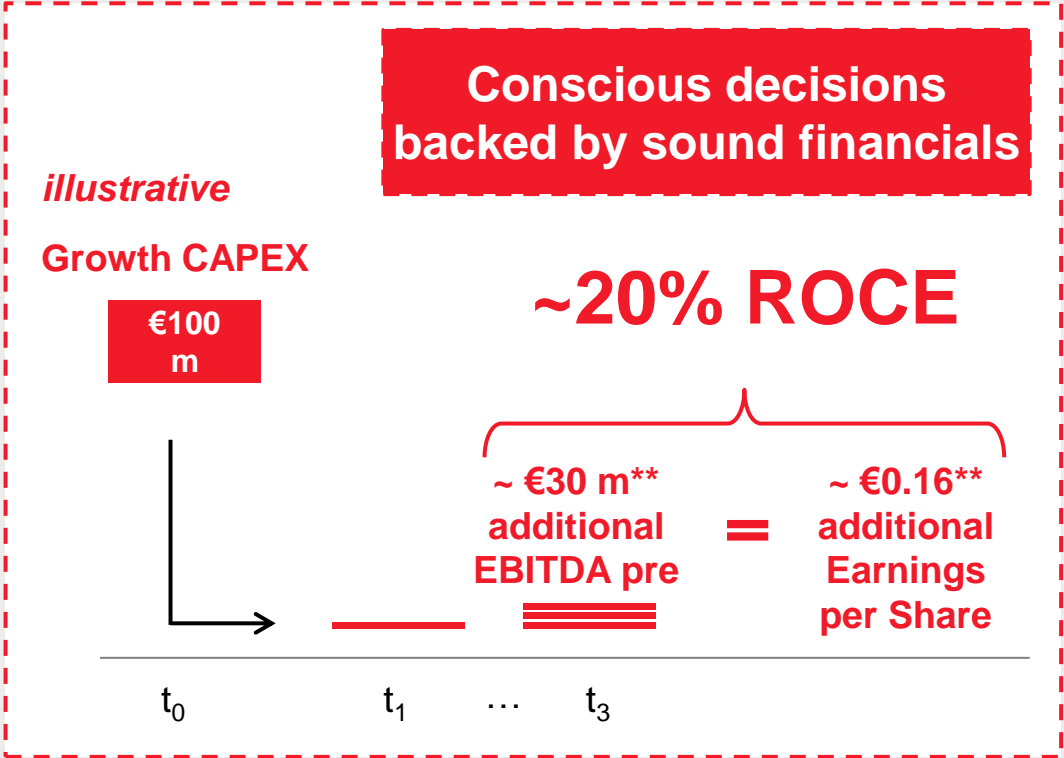
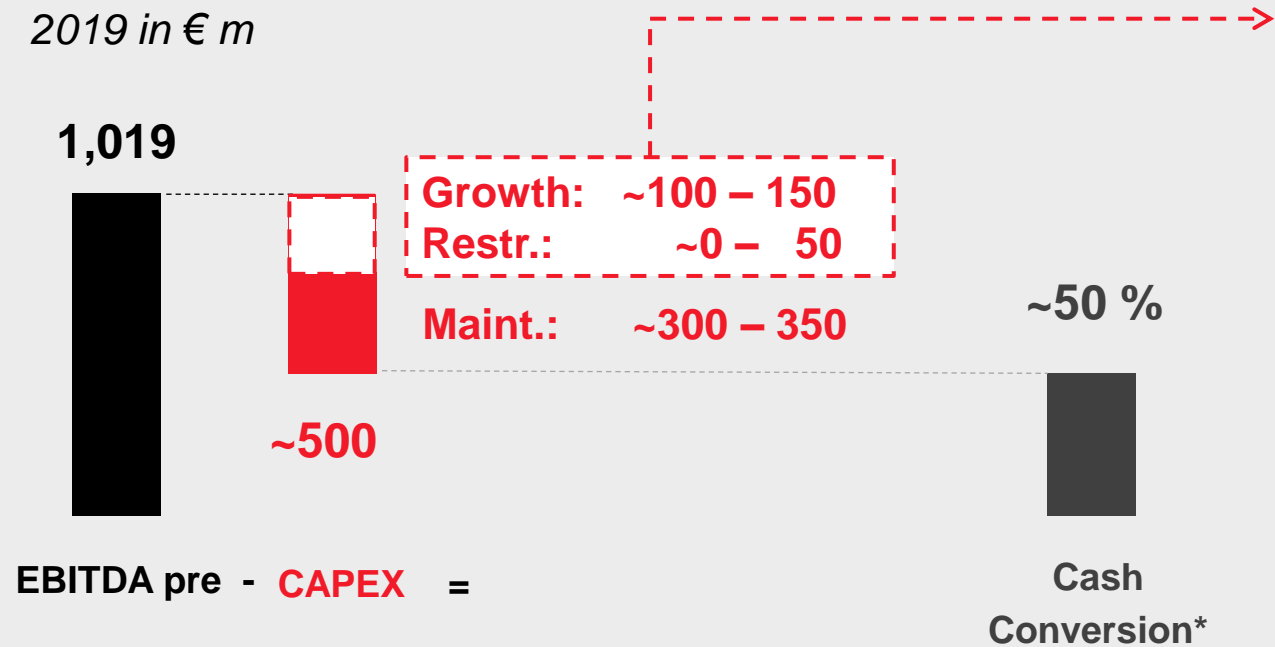
Operations

Financials

Sustainability

Cash Conversion target also on track – but at what price does it come?

We could deliver on our Cash Conversion target already today, but give priority to profitable growth

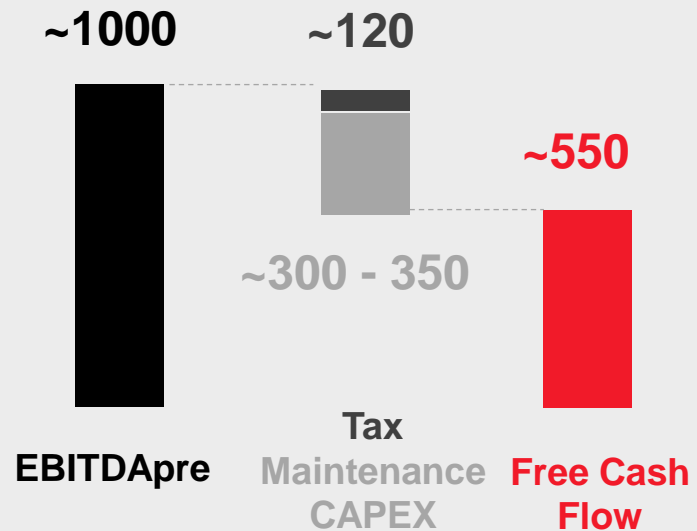


* Cash Conversion = EBITDA pre – CAPEX / EBITDA pre; ** ROCE: ~ 20%, considering ~€10 m D&A & ~30% tax

Capital allocation follows shareholder interests

Shareholder return is the driver for capital allocation

illustrative
(€ m)



LANXESS strengthens its All aromatic „Verbund“ with additional synthetic menthol capacity

Clear long-term investment approach based on synergetic customer relationship



~€40 m

Investment



Early 2021

Planned operation start

Investment rationale:

- Significant increase in demand for synthetic menthol
- Strong customer relation based on long-term contracts
- Downstream development of the aromatic „Verbund“



Venture investment into Lithium with low risk and potentially high return

Opportunity in cooperation with Standard Lithium



**~€100 –
400 m**
Investments



2021
Planned start of
construction

Investment rationale:

- Potential lucrative yield of battery grade lithium from LANXESS' „waste material“ tail brine
- Strong growth of Lithium use based on rising demand for batteries



The way forward – Providing direction from four perspectives



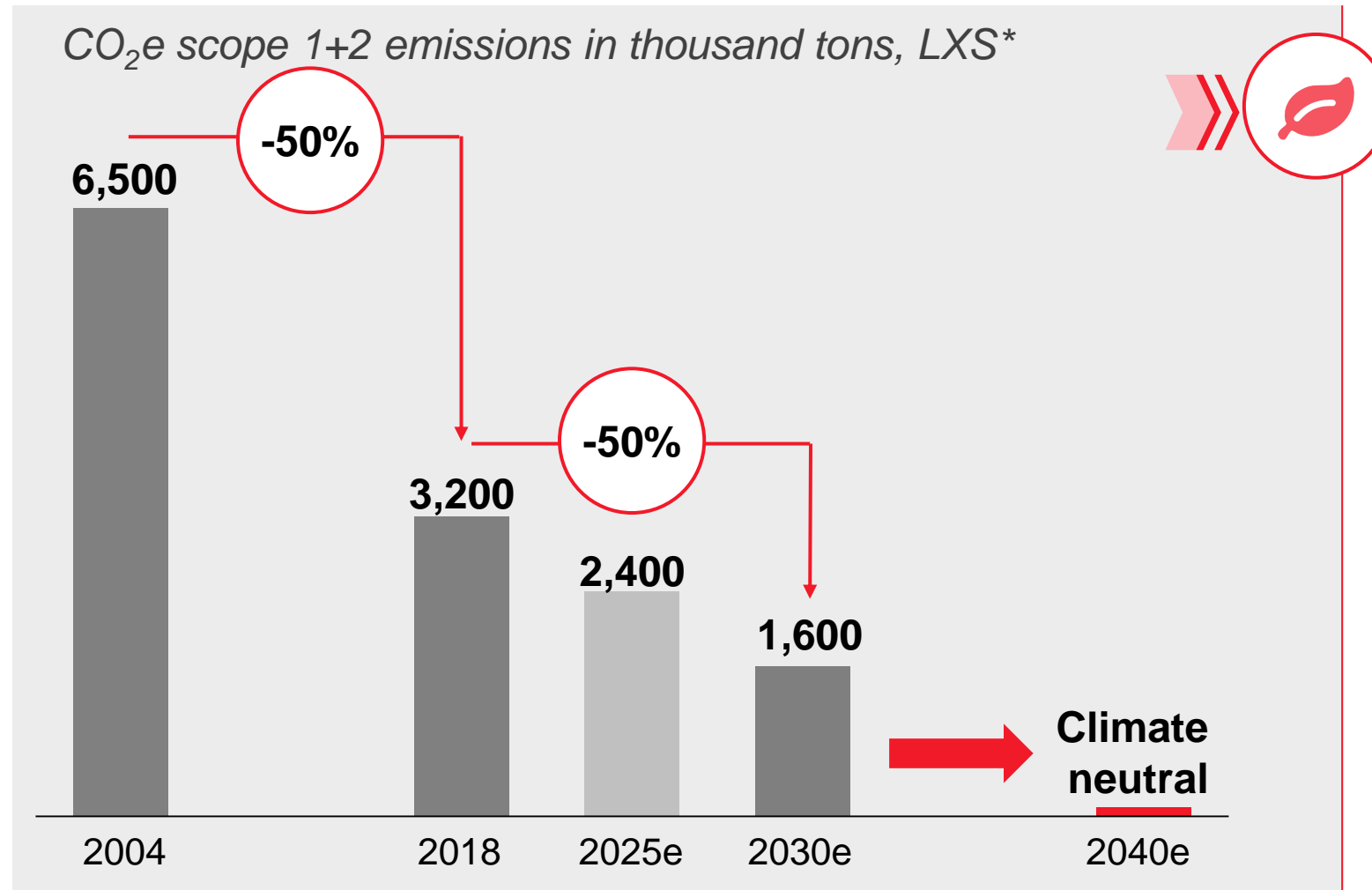
Strategy

Operations

Financials

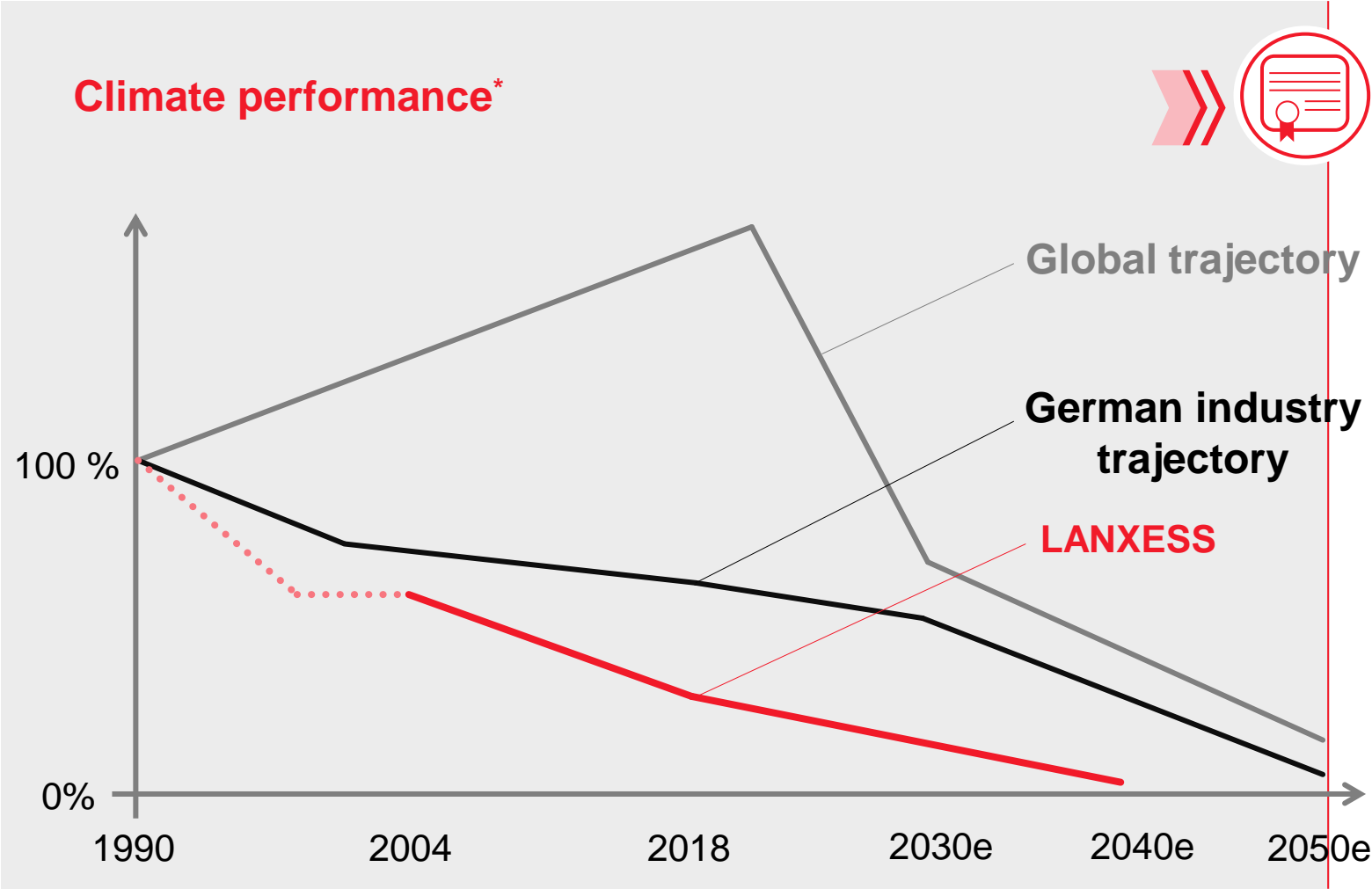
Sustainability

LANXESS goes climate neutral by 2040 – New long-term commitment



- Clearly defined measures to reduce today's emissions
- Compensate growth effects with efficiency
- Majority of projects with reasonable investment costs
- Sustainable management is seen as a competitive advantage
- In 2019, we further reduced absolute Scope 1+ 2 emissions to ~3,060 kt – around 5% of total volume.
- **Good for LANXESS, good for our customers, good for our planet!**

LANXESS ahead of regulation and far sighted in management of ETS certificates



- LANXESS actively reduced CO₂e emissions in line with Emission Trading Scheme (ETS) reduction targets
- Cost effect from ETS is currently neutral
- We will continue to reduce CO₂e emissions and remain ahead of ETS reduction targets

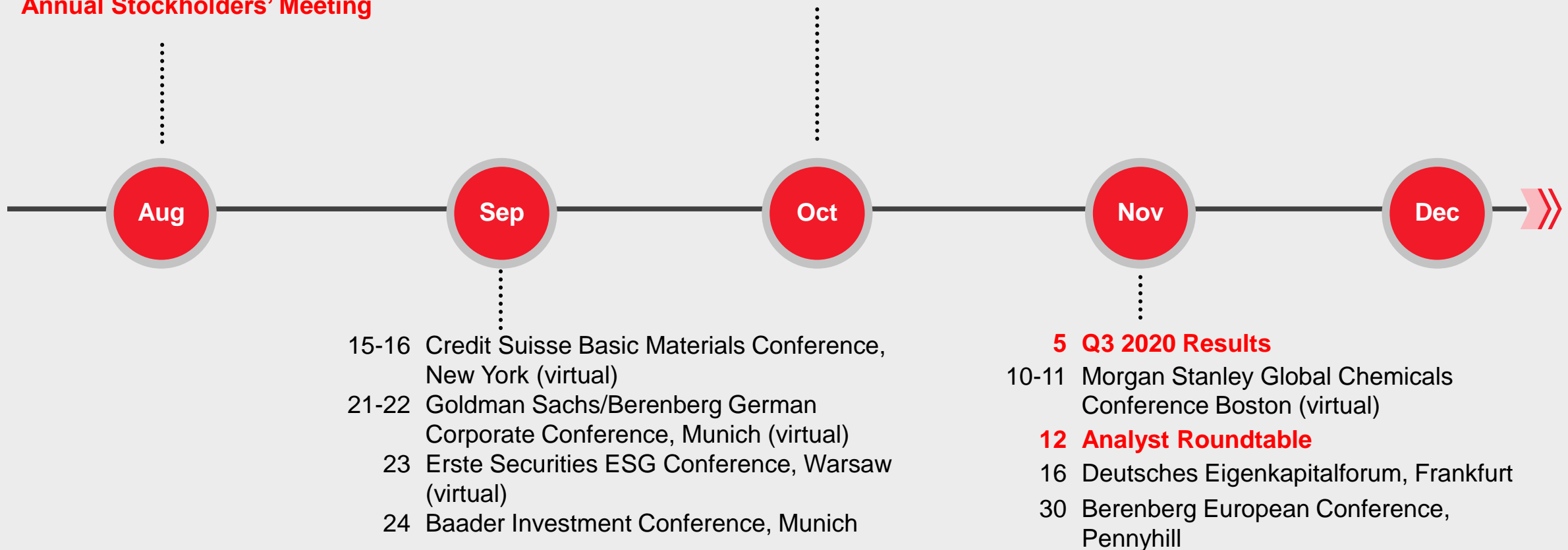
*Increase of existing specific 2025 Scope 2 and energy efficiency target from -25% to -40%, compared to 2015; existing business parameters, in case of significant M&A timeline to be adjusted; performance calculated versus 2004 level (foundation of LANXESS); performance compared to 1990 level even higher (-65%), but not fully in our responsibility due to pre-spin-off set-up, trajectories based on BDI: „Klimapfade für Deutschland, Existing business parameters, in case of significant M&A timeline to be adjusted

Upcoming (virtual) events 2020 - Proactive capital market communication

13 Q2 2020 Results

27 Annual Stockholders' Meeting

1 J.P. Morgan Milan Investor Forum, Milan (virtual)



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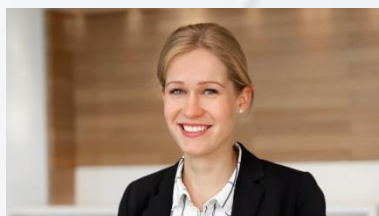


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Visit the IR
website



Abbreviations



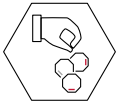
Advanced Intermediates

AI	Advanced Industrial Intermediates
IPG	Inorganic Pigments



Consumer Protection

LPT	Liquid Purification Technologies
MPP	Material Protection Products
SGO	Saltigo



Specialty Additives

LAB	Lubricant Additives Business
PLA	Polymer Additives
RCH	Rhein Chemie



Engineering Materials

HPM	High Performance Materials
URE	Urethane Systems

LANXESS

A thick red horizontal bar is positioned below the 'LAN' portion of the 'LANXESS' logo.

Energizing Chemistry