

## 38 | Segment reporting

### Key Data by Segment

	Performance Polymers		Advanced Intermediates		Performance Chemicals		Reconciliation		LANXESS	
€ million	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015
External sales	4,128	3,944	1,847	1,826	1,989	2,085	42	47	8,006	7,902
Inter-segment sales	0	2	46	51	9	11	(55)	(64)	0	0
Segment/Group sales	4,128	3,946	1,893	1,877	1,998	2,096	(13)	(17)	8,006	7,902
Segment result/EBITDA pre exceptionals	392	502	308	339	269	326	(161)	(282)	808	885
Exceptional items affecting EBITDA	(41)	5	(13)	(1)	(31)	(13)	(79)	(43)	(164)	(52)
Segment assets	3,647	3,604	1,121	1,120	1,357	1,427	158	146	6,283	6,297
Segment acquisitions	-	-	-	-	-	-	-	-	-	-
Segment capital expenditures	472	190	100	99	94	144	26	24	692	457
Depreciation and amortization	208	247	88	94	80	85	18	23	394	449
Write-downs	23	17	5	5	2	3	2	-	32	25
Reversals of impairment charges	-	37	-	19	-	-	-	-	-	56
Segment liabilities	1,018	956	731	555	745	770	504	645	2,998	2,926
Employees (December 31)	5,240	5,088	3,312	3,264	5,318	5,260	2,714	2,613	16,584	16,225
Employees (average for the year)	5,285	5,125	3,328	3,287	5,388	5,263	2,806	2,635	16,807	16,310

2014 figures restated

### Key Data by Region

	EMEA (excluding Germany)		Germany		North America		Latin America		Asia-Pacific		LANXESS	
€ million	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015
External sales by market	2,296	2,325	1,440	1,365	1,338	1,368	859	830	2,073	2,014	8,006	7,902
Non-current region assets	642	655	1,029	1,035	413	446	320	244	1,284	1,394	3,688	3,774
Acquisitions	-	-	-	-	-	-	-	-	-	-	-	-
Capital expenditures	117	91	158	163	46	79	34	24	337	100	692	457
Employees (December 31)	3,267	3,143	7,747	7,523	1,371	1,312	1,467	1,412	2,732	2,835	16,584	16,225

### Notes to the segment reporting

The valuation principles applied in segment reporting correspond to the uniform recognition and valuation principles used for the consolidated financial statements prepared in accordance with IFRS. As part of the global realignment, Group structures were reorganized in 2015. Effective January 1, 2015, the antioxidants and accelerators product lines of the dissolved Rubber Chemicals business unit (Performance Chemicals segment) were integrated into the Advanced Industrial Intermediates business unit (Advanced Intermediates segment). In addition, employees were assigned to various business units in connection with the dissolution of Aliseca GmbH. The prior-year figures have been restated accordingly, resulting in reallocations from the Performance Chemicals segment to the Advanced Intermediates segment, and changes in the overall headcount.

On December 31, 2015, the LANXESS Group comprised the following reporting segments:

Segment	Operations
Performance Polymers	Special-purpose rubbers for high-quality rubber products, e.g. for use in vehicles, tires, construction and footwear; engineering plastics; polyamide compounds
Advanced Intermediates	Intermediates for the agrochemicals and coatings industries; fine chemicals as precursors and intermediates for pharmaceuticals, agrochemicals and specialty chemicals; tire chemicals; custom manufacturing
Performance Chemicals	Material protection products; inorganic pigments for the coloring of concrete, emulsion paints and other coatings; finishing agents for the leather industry; rubber chemicals; reverse osmosis membrane elements and ion exchange resins for water treatment; plastics additives such as flame retardants and plasticizers