



LANXESS
Energizing Chemistry

A robust quarter, despite Corona

Q1 2020 telephone press conference

May 6, 2020

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Well prepared through the crisis

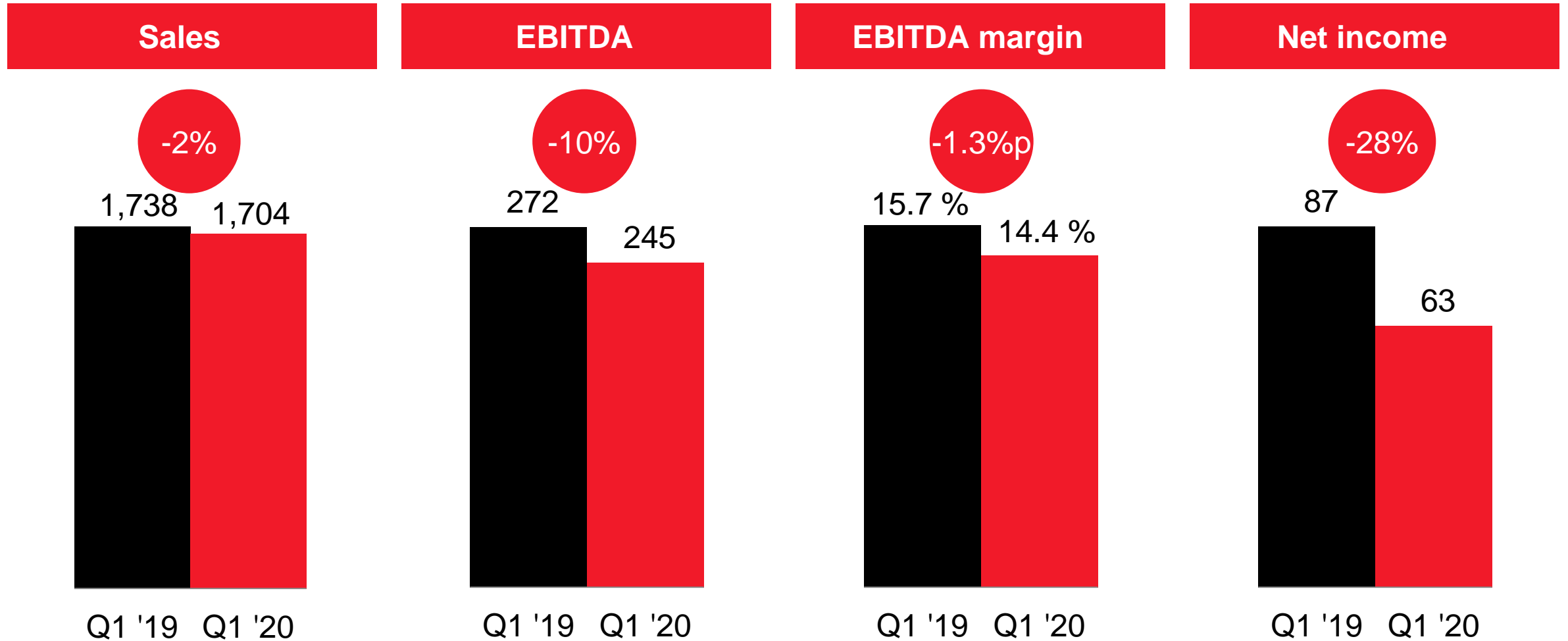
Protection of employees of utmost priority

Production plants running

Liquidity secured

Two out of four segments with positive earnings development

Balanced portfolio mitigates Corona effects



First report with new segment structure

Advanced Intermediates



Specialty Additives



Consumer Protection



Engineering Materials



Polymer Additives

Saltigo

Advanced Industrial Intermediates

Lubricant Additives Business

Material Protection Products

High Performance Materials

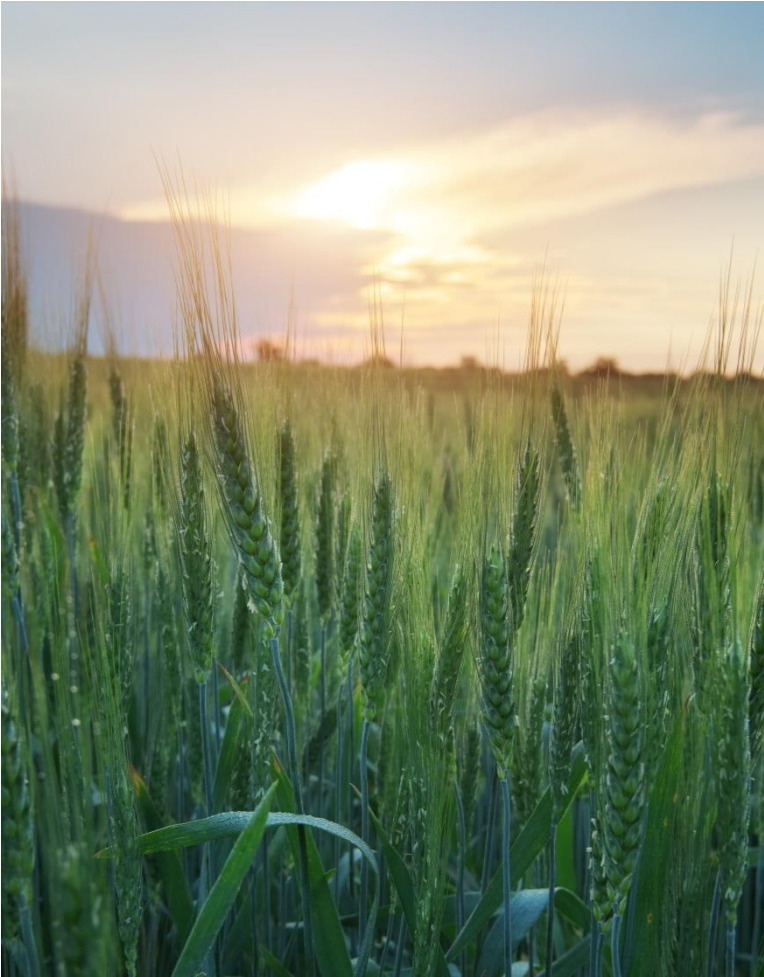
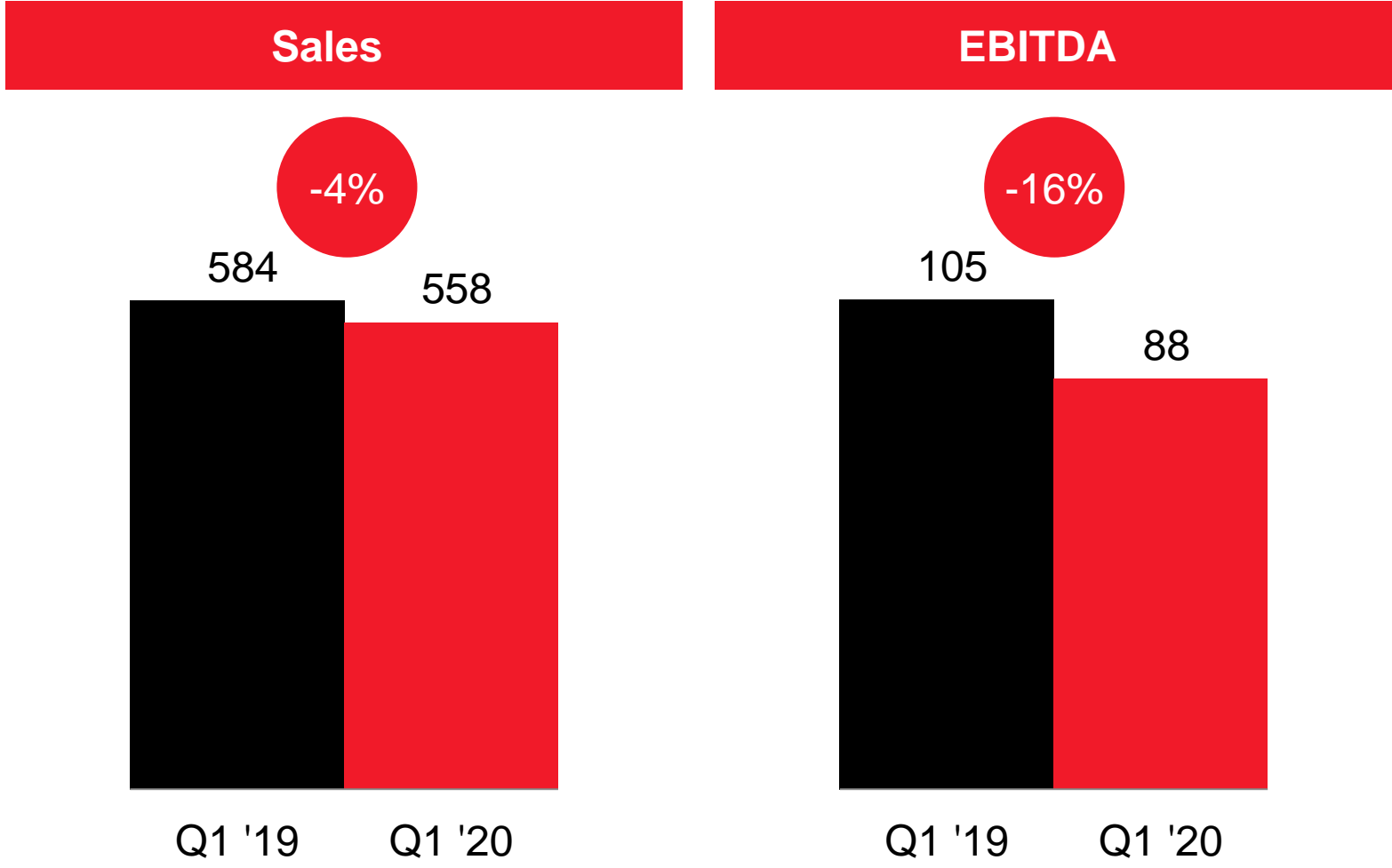
Inorganic Pigments

Rhein Chemie

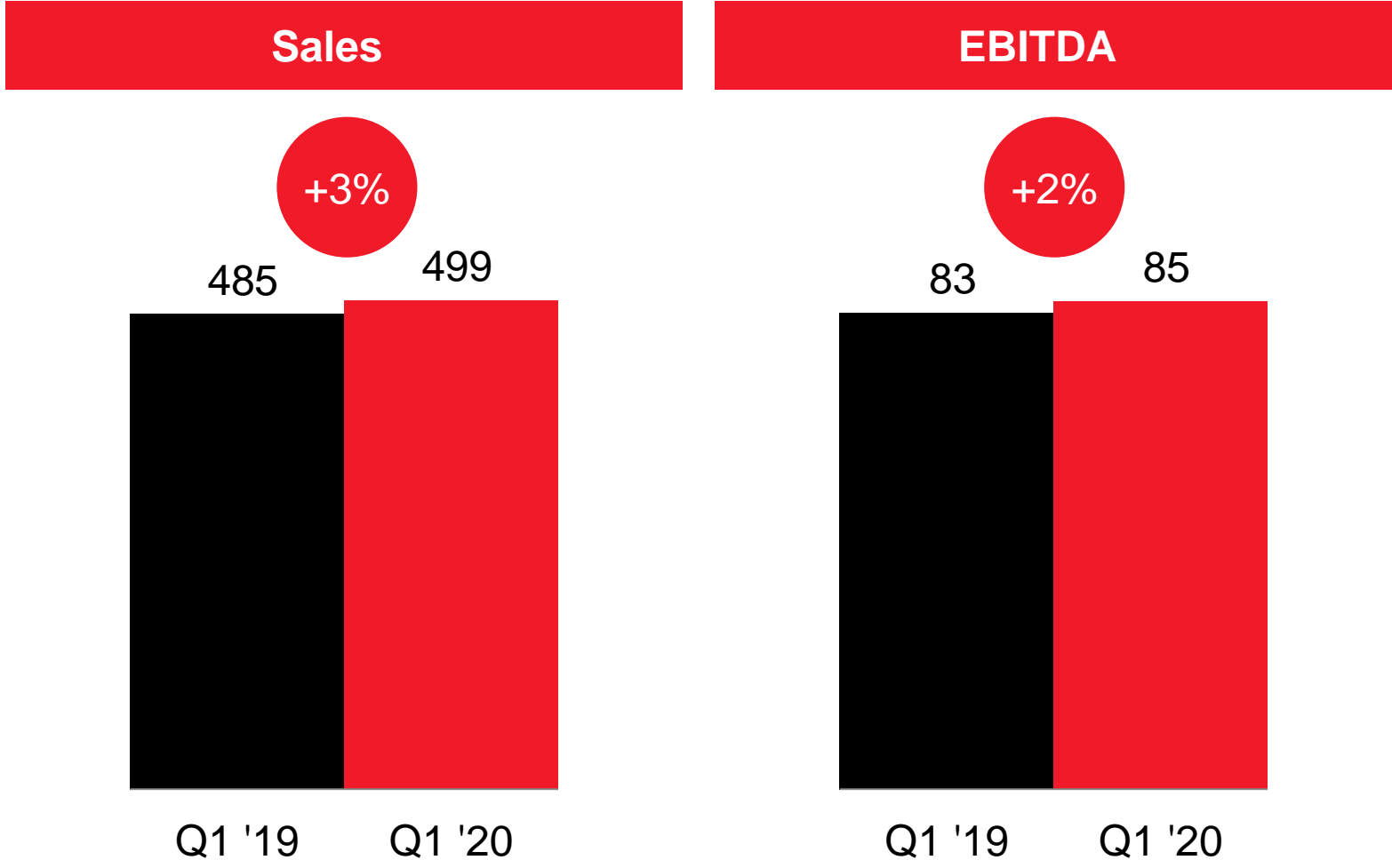
Liquid Purification Technologies

Urethane Systems

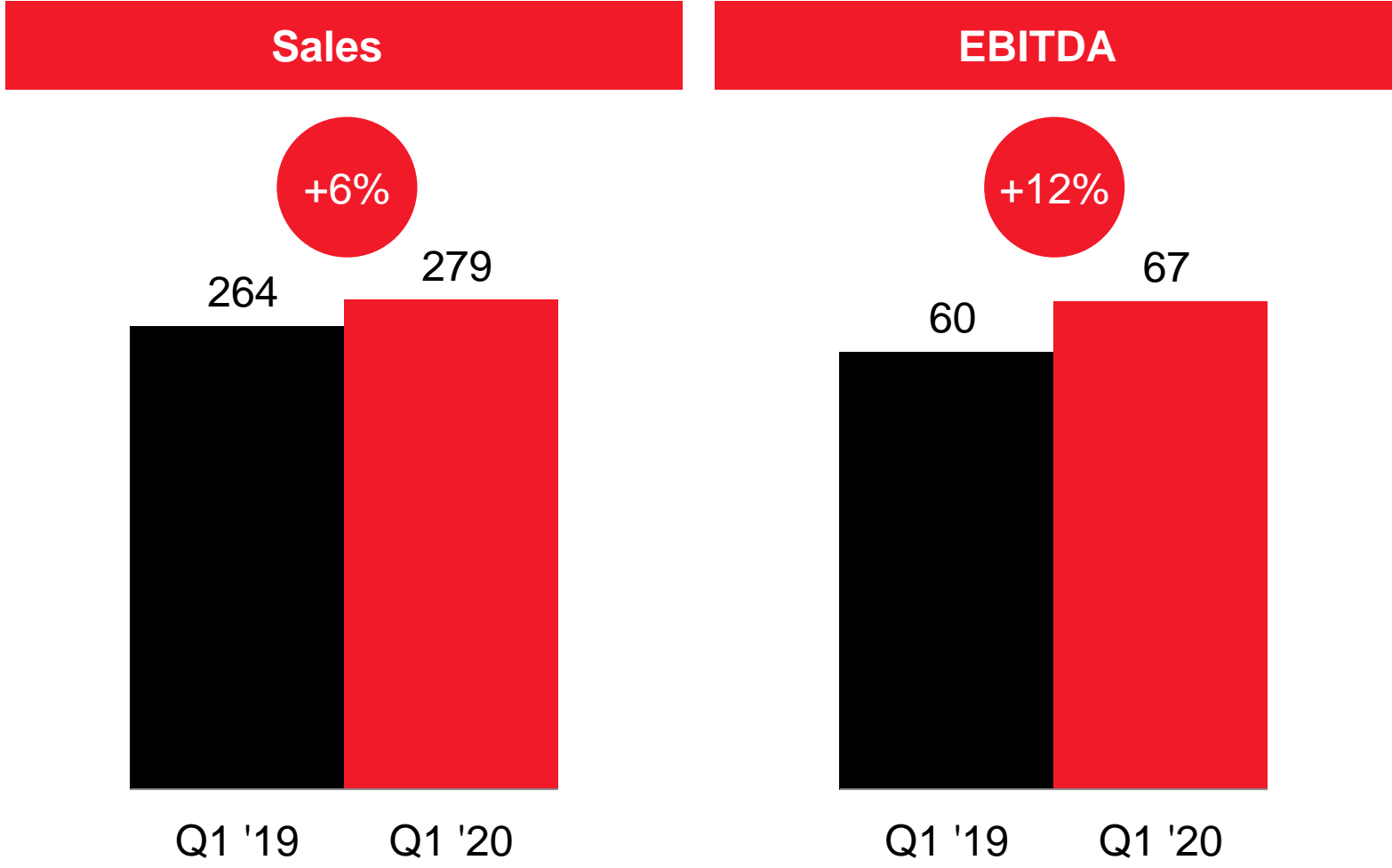
Advanced Intermediates: Weaker demand for intermediates, especially in Asia



Specialty Additives: Strong bromine business balances Corona effects



Consumer Protection: Disinfectants and agro chemicals drive sales and earnings

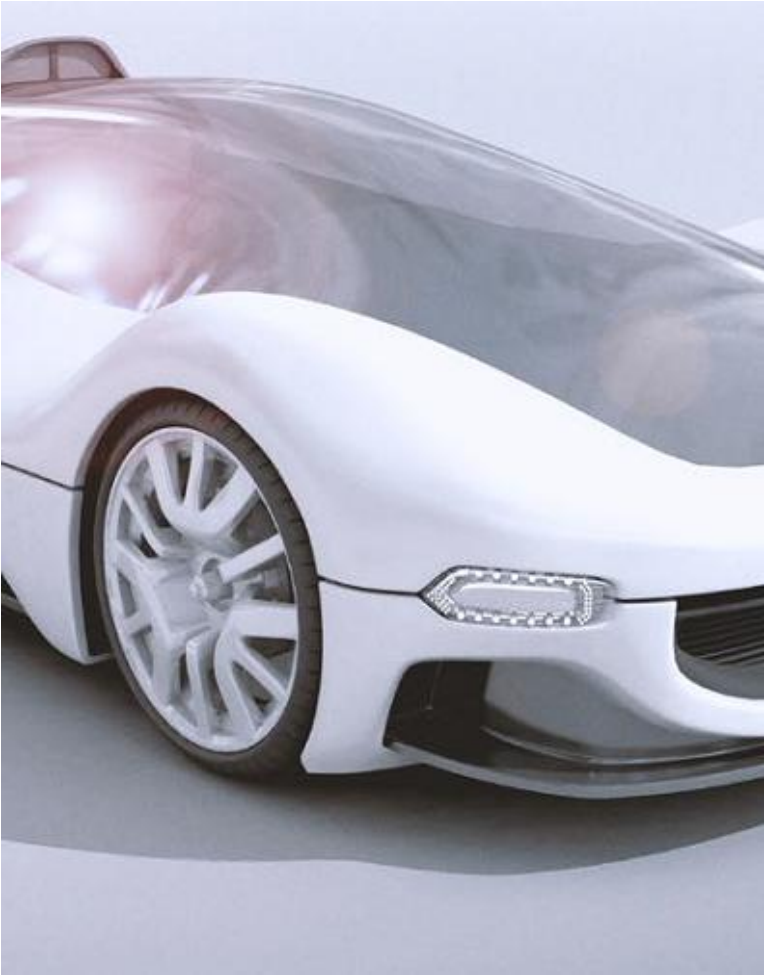
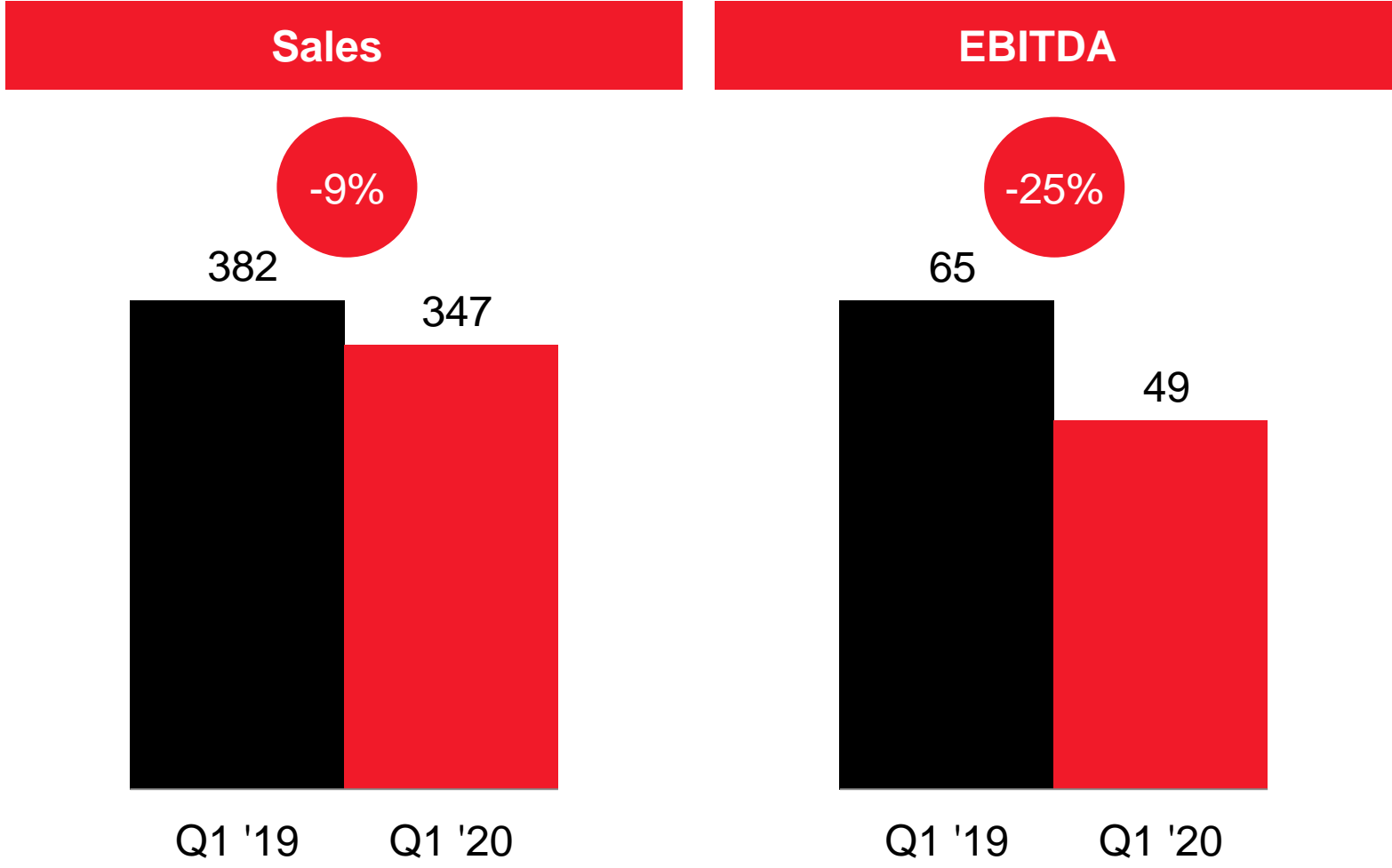


Helping in times of crisis: LANXESS donates disinfectants worldwide



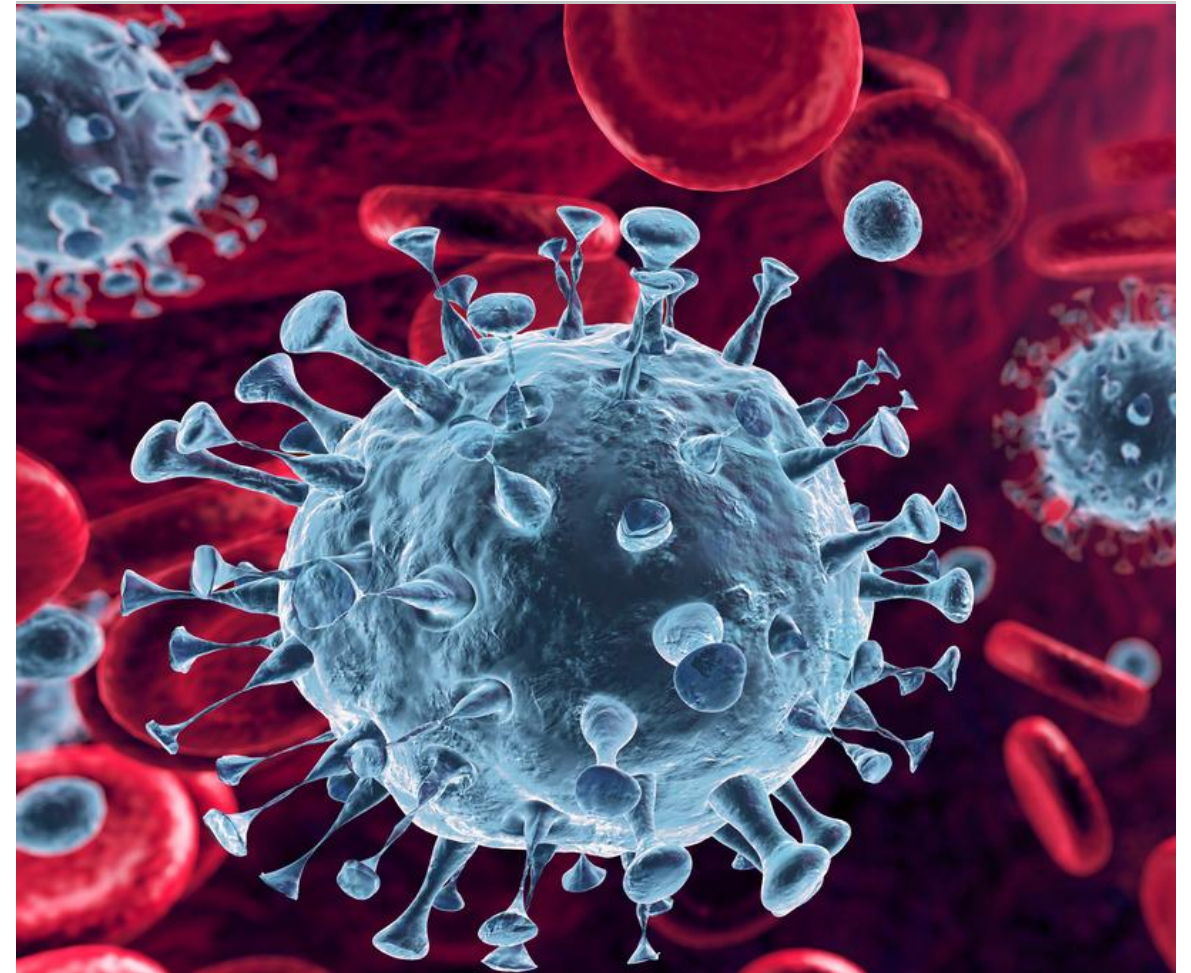
- Rely+On Virkon effective against coronavirus
- Used for surface disinfection
- Donation sufficient for 1 million liters of disinfectant solution
- Recipients: Hospitals and other public institutions in 13 severely affected countries

Engineering Materials: Weak auto market burdens earnings



Corona update

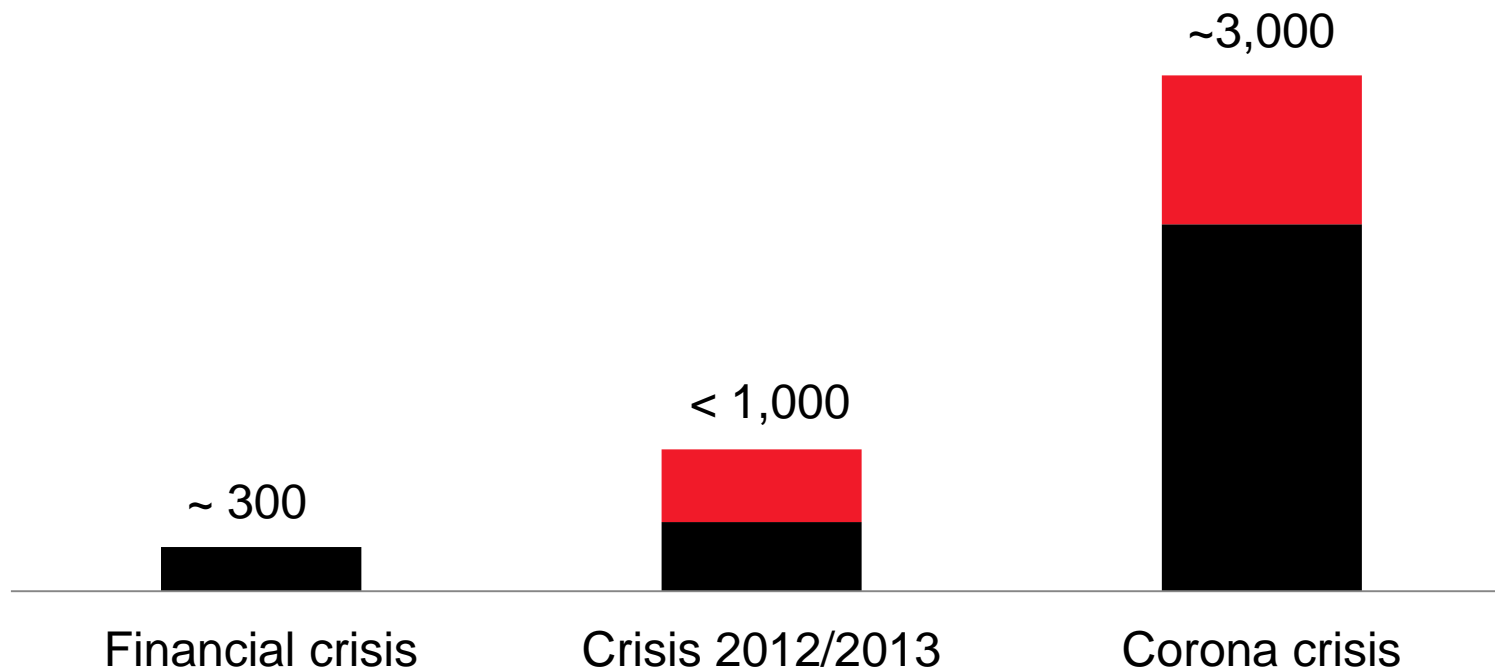
- Worldwide 31 confirmed cases of COVID-19 at LANXESS, 27 of them already recovered
- All plants in operation worldwide
- Temporary shutdowns in China, Italy, India and Argentina in the meantime being basically reversed
- Logistics and raw material supply with delays, but generally functioning
- Office operations in Germany are resuming gradually since May 4
- German sites: Short-time working currently at three plants (Bitterfeld, Brilon, Leverkusen)



Liquidity secured

Liquidity of LANXESS in times of crises (in EUR million)

■ Cash ■ Financial assets



Measures

- Share buy-back suspended
- Revolving credit facility drawn down
- Sale of Currenta stake closed (ca. EUR 930 million*)
- Capex projects reviewed and postponed (ca. EUR 50 million)
- Cost containment measures (ca. EUR 50-100 million)
- Compensation for Supervisory Board, Board of Management and top management reduced

Occupational safety has utmost priority

Measures for better infection prevention

- Switch to fever scans at site entrances
- Temporary changeover to 12-hour shifts
- Contact-free shift handover
- Compulsory use of masks in production and administration
- Extension of IT resources to improve working from home

Comprehensive crisis scenario reporting

- Daily liquidity status
- Financial scenario modeling
- Close supply chain monitoring
- Board meetings almost daily

Outlook: Guidance adjusted due to Corona effects

Market development

- Continuing corona pandemic dominates economic development
- Burden of COVID-19 to accelerate in Q2 and Q3
- Disruptions of supply chains and logistics cannot be excluded

LANXESS

- Forecast for Q2 2020:
EBITDA at EUR 200-250 million
- Forecast for full year 2020:
EBITDA at EUR 800-900 million



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